To: State Affairs

By: Representative Horan

HOUSE BILL NO. 1600

- AN ACT TO BRING FORWARD SECTIONS 67-7-1, 67-7-3, 67-7-5,
- 2 67-7-7, 67-7-9, 67-7-11, 67-7-12, 67-7-13, 67-7-15, 67-7-17,
- 3 67-7-19, 67-7-21 AND 67-7-23, MISSISSIPPI CODE OF 1972, WHICH ARE
- 4 THE SECTIONS OF THE BEER INDUSTRY FAIR DEALING ACT, FOR THE
- 5 PURPOSES OF POSSIBLE AMENDMENT; AND FOR RELATED PURPOSES.
- 6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:
- 7 **SECTION 1.** Section 67-7-1, Mississippi Code of 1972, is
- 8 brought forward as follows:
- 9 67-7-1. This chapter shall be known and may be cited as the
- 10 "Beer Industry Fair Dealing Act."
- 11 **SECTION 2.** Section 67-7-3, Mississippi Code of 1972, is
- 12 brought forward as follows:
- 13 67-7-3. The legislative purpose of this chapter is to
- 14 provide a structure for the business relations between a
- 15 wholesaler and a supplier of light wine, light spirit product or
- 16 beer. Regulation in this area is considered necessary for the
- 17 following reasons:



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18	(a)	T'O	maintain	stability	and	health	/ competition	ın

- 19 the light wine, light spirit product and beer industry in this
- 20 state.
- 21 (b) To promote and maintain a sound, stable and viable
- 22 system of distribution of light wine, light spirit product and
- 23 beer to the public.
- 24 (c) To provide for the private settlement of disputes
- 25 between wholesalers and suppliers of light wine, light spirit
- 26 product or beer as an alternative to civil litigation which
- 27 consumes the time and resources of the parties and the judicial
- 28 system.
- 29 (d) To promote the public health, safety and welfare.
- 30 **SECTION 3.** Section 67-7-5, Mississippi Code of 1972, is
- 31 brought forward as follows:
- 32 67-7-5. As used in this chapter, the following words or
- 33 phrases, or the plural thereof, whenever they appear in this
- 34 chapter, unless the context clearly requires otherwise, shall have
- 35 the meaning ascribed to them in this section.
- 36 (a) "Agreement" means any agreement between a
- 37 wholesaler and a supplier, whether oral or written, whereby a
- 38 wholesaler is granted the right to purchase and sell a brand or
- 39 brands of light wine, light spirit product or beer sold by a
- 40 supplier.
- 41 (b) "Ancillary business" means a business owned by the
- 42 wholesaler, by a substantial stockholder of a wholesaler, or by a

- 43 substantial partner of a wholesaler, the primary business of which
- 44 is directly related to the transporting, storing or marketing of
- 45 the brand or brands of light wine, light spirit product or beer of
- 46 a supplier with whom the wholesaler has an agreement; or a
- 47 business owned by a wholesaler, a substantial stockholder of a
- 48 wholesaler.
- 49 (c) "Commission" or "department" means the Department
- 50 of Revenue of the State of Mississippi.
- 51 (d) "Commissioner" means the Commissioner of Revenue of
- 52 the Department of Revenue.
- (e) "Designated member" means the spouse, child,
- 54 grandchild, parent, brother or sister of a deceased individual who
- 55 owned an interest, including a controlling interest, in a
- 56 wholesaler, or any person who inherits under the deceased
- 57 individual's will, or under the laws of intestate succession of
- 58 this state; or any person who or entity which has otherwise,
- 59 through a valid testamentary device by the deceased individual,
- 60 succeeded the deceased individual in the wholesaler's business, or
- 61 has succeeded to the deceased individual's ownership interest in
- 62 the wholesaler pursuant to a written contract or instrument which
- 63 has been previously approved by the supplier; "designated member"
- 64 includes the appointed and qualified personal representative and
- 65 the testamentary trustee of a deceased individual owning an
- 66 ownership interest in a wholesaler, and it includes the person
- 67 appointed by a court as the quardian or conservator of the

- 68 property of an incapacitated individual owning an ownership
- 69 interest in a wholesaler.
- 70 (f) "Establish" means to adjust or regulate, to provide
- 71 for and uphold.
- 72 (g) "Good faith" means honesty in fact and observance
- 73 of reasonable commercial standards of fair dealing in the trade,
- 74 as defined in and interpreted under the Uniform Commercial Code.
- 75 (h) "Reasonable qualifications" means the standard of
- 76 the reasonable criteria established and consistently used by the
- 77 respective supplier for similarly situated wholesalers that
- 78 entered into, continued or renewed an agreement with the supplier
- 79 during a period of twenty-four (24) months before the proposed
- 80 transfer of the wholesaler's business, or for similarly situated
- 81 wholesalers who have changed managers or designated managers,
- 82 under the agreement, during a period of twenty-four (24) months
- 83 before the proposed change in the manager or successor manager of
- 84 the wholesaler's business.
- (i) "Retaliatory action" means the refusal to continue
- 86 an agreement, or a material reduction in the quality of service or
- 87 quantity of products available to a wholesaler under an agreement,
- 88 which refusal or reduction is not made in good faith.
- (j) "Sales territory" means a primary area of sales
- 90 responsibility for the brand or brands of light wine, light spirit
- 91 product or beer sold by a supplier as designated by an agreement.

92	(k)	"Substantial	stockholder	or	substantial	partner"

- 93 means a stockholder of or partner in the wholesaler who owns an
- 94 interest of ten percent (10%) or more of the partnership or of the
- 95 capital stock of a corporate wholesaler.
- 96 (1) "Successor" means a person who replaces a supplier
- 97 with regard to the right to manufacture, sell, distribute or
- 98 import a brand or brands of light wine, light spirit product or
- 99 beer.
- 100 (m) "Supplier" means a manufacturer or importer of
- 101 light wine, light spirit product or beer as regulated by the
- 102 department under Sections 67-3-1 through 67-3-73.
- 103 (n) "Transfer of wholesaler's business" means the
- 104 voluntary sale, assignment or other transfer of ten percent (10%)
- 105 or more of control of the business or all or substantially all of
- 106 the assets of the wholesaler, or ten percent (10%) or more of
- 107 control of the capital stocks of the wholesaler, including without
- 108 limitation the sale or other transfer of capital stock or assets
- 109 by merger, consolidation or dissolution, or of the capital stock
- 110 of the parent corporation, or of the capital stock or beneficial
- 111 ownership of any other entity owning or controlling the
- 112 wholesaler.
- 113 (o) "Wholesaler" means a wholesaler of light wine,
- 114 light spirit product or beer as regulated by the department under
- 115 Sections 67-3-1 through 67-3-73.

116	(p) "Similarly situated wholesalers" means wholesalers
117	of a supplier that are of a generally comparable size and operate
118	in markets in Mississippi and adjoining states with similar
119	demographic characteristics, including population size, density,
120	distribution and vital statistics, as well as reasonably similar
121	economic and geographic conditions.

- 122 (q) "Light wine, light spirit product and/or beer" has
 123 the meaning ascribed to such terms in Section 67-3-3.
- 124 **SECTION 4.** Section 67-7-7, Mississippi Code of 1972, is 125 brought forward as follows:
- 126 67-7-7. A supplier shall not do the following:
- 127 Fail to provide each wholesaler of the supplier's 128 brand or brands with a written agreement which contains in total 129 the supplier's agreement with each wholesaler, and designates a specific sales territory. Any agreement which is in existence on 130 131 April 7, 1995, shall be renewed consistent with this chapter, 132 provided that this chapter may be incorporated by reference in the agreement. Nothing contained herein shall prevent a supplier from 133 134 appointing, one (1) time for a period not to exceed ninety (90) 135 days, a wholesaler to service temporarily a sales territory not 136 designated to another wholesaler, until such time as a wholesaler 137 is appointed by the supplier; and such wholesaler who is

designated to service the sales territory during this period of

temporary service shall not be in violation of the chapter, and,

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140 with respect to the temporary service territory, sha	ll not	have
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- 141 any of the rights provided under Sections 67-7-11 and 67-7-15.
- 142 (b) Fix, maintain or establish the price at which a
- 143 wholesaler shall sell any light wine, light spirit product or
- 144 beer.
- 145 (c) Enter into an additional agreement with any other
- 146 wholesaler for, or to sell to any other wholesaler, the same brand
- 147 or brands of light wine, light spirit product or beer in the same
- 148 territory or any portion thereof, or to sell directly to any
- 149 retailer in this state.
- 150 (d) Require any wholesaler to accept delivery of any
- 151 light wine, light spirit product or beer or other commodity which
- 152 has not been ordered by the wholesaler, except that a supplier may
- 153 impose reasonable inventory requirements upon a wholesaler if the
- 154 requirements are made in good faith and are generally applied to
- 155 other similarly situated wholesalers who have an agreement with
- 156 the supplier.
- 157 (e) Require any wholesaler to accept delivery of any
- 158 light wine, light spirit product or beer or other commodity
- 159 ordered by a wholesaler if the order was properly cancelled by the
- 160 wholesaler in accordance with the supplier's procedure.
- 161 (f) Require any wholesaler to do any illegal act or to
- 162 violate any law or regulation by threatening to amend, modify,
- 163 cancel, terminate or refuse to renew any agreement existing
- 164 between the supplier and wholesaler.

165	(g) Require a wholesaler to assent to any condition,
166	stipulation or provision limiting the wholesaler's right to sell
167	the brand or brands of light wine, light spirit product or beer of
168	any other supplier unless the acquisition of the brand or brands
169	of another supplier would materially impair or adversely affect
170	the wholesaler's quality of service, sales or ability to compete
171	effectively in representing the brand or brands of the supplier
172	presently being sold by the wholesaler, except that in any action
173	challenging a supplier's position, the supplier shall have the
174	burden of providing that such acquisition of such other brand or
175	brands would have such effect.

- (h) Require a wholesaler to purchase one or more brands

 of light wine, light spirit product or beer products in order for

 the wholesaler to purchase another brand or brands of light wine,

 light spirit product or beer for any reason, except that a

 wholesaler that has agreed to distribute a brand or brands before

 April 7, 1995, shall continue to distribute the brand or brands in

 conformance with this chapter.
- (i) Require a wholesaler to submit audited profit and loss statements, balance sheets or financial records as a condition of renewal or continuation of an agreement, except that a supplier may require reasonable proof of a wholesaler's financial condition prior to extending credit terms to a wholesaler.

189	(j) Withhold delivery of light wine, light spirit
190	product or beer ordered by wholesaler, or change a wholesaler's
191	quota of a brand or brands if the withholding or change is not
192	made in good faith.

- 193 (k) Require a wholesaler by any means directly to
 194 participate in or contribute to any local or national advertising
 195 fund controlled directly or indirectly by a supplier.
- (1) Take any retaliatory action against a wholesaler
 that files a complaint in good faith regarding an alleged
 violation by the supplier of federal, state or local law or an
 administrative rule as a result of that complaint.
 - (m) Require or prohibit any change in the manager or successor manager of any wholesaler who has been approved by the supplier as of or after April 7, 1995, unless the supplier acts in good faith. Should a wholesaler change an approved manager or successor manager, a supplier shall not require or prohibit the change unless the person selected by the wholesaler fails to meet the nondiscriminatory, material and reasonable standards and qualifications for managers consistently applied to similarly situated wholesalers by the supplier, except that, in any action challenging a supplier's decision, the supplier shall have the burden of proving that such person fails to meet such standards and qualifications.
- 212 (n) Upon written notice of intent to transfer the 213 wholesaler's business, interfere with, prevent or unreasonably

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214	delay	(not	to	exceed	thirty	(30)	days)	the	transfer	of	the
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- 215 wholesaler's business if the proposed transferee is a designated
- 216 member.
- 217 (o) Upon written notice of intent to transfer the
- 218 wholesaler's business other than to a designated member, withhold
- 219 consent to or approval of, or unreasonably delay (not to exceed
- 220 thirty (30) days after receipt of all material information
- 221 reasonably requested) a response to a request by the wholesaler
- 222 for any transfer of a wholesaler's business if the proposed
- 223 transferee meets the nondiscriminatory material and reasonable
- 224 qualifications and standards required by the supplier for
- 225 similarly situated wholesalers.
- 226 (p) Restrict or inhibit the right of free association
- 227 among wholesalers for any lawful purpose.
- 228 (g) Threaten to cancel or withhold credit, or to reduce
- 229 the time period normally given the wholesaler to make payment on a
- 230 delivery from the supplier as a means of compelling the wholesaler
- 231 to meet certain standards of performance in any area of business
- 232 not directly related to credit.
- 233 **SECTION 5.** Section 67-7-9, Mississippi Code of 1972, is
- 234 brought forward as follows:
- 235 67-7-9. A wholesaler shall not do any of the following:
- 236 (a) Fail to devote such efforts and resources to the
- 237 sale and distribution of all the supplier's brands of light wine,
- 238 light spirit product or beer which the wholesaler has been granted

239	the right to	sell or	distribute	as are	required	in	the
240	wholesaler's	agreemer	nt with the	supplie	er.		

- Sell or deliver light wine, light spirit product or 241 beer to a retail licensee located outside the sales territory 242 243 designated to the wholesaler by the supplier of a particular brand 244 or brands of light wine, light spirit product or beer, except that during periods of temporary service interruptions impacting a 245 particular sales territory, a supplier may appoint another 246 247 wholesaler to service the sales territory during the period of temporary service interruption. A wholesaler who is designated to 248 249 service the impacted sales territory during the period of 250 temporary service interruption shall not be in violation of this 251 chapter and shall not have any of the rights provided under 252 Sections 67-7-11 and 67-7-15 with respect to the temporary service 253 territory.
- 254 Transfer the wholesaler's business without giving 255 the supplier written notice of intent to transfer the wholesaler's 256 business and, where required by this chapter, receiving the 257 supplier's written approval for the proposed transfer, except that 258 the consent or approval of the supplier shall not be required of 259 any transfer of the wholesaler's business to a designated member, 260 or of any transfer of less than ten percent (10%) of the wholesaler's business unless such transfer results in a change in 261 262 The wholesaler shall give the supplier written notice of control. any change in ownership of the wholesaler. 263

- 264 **SECTION 6.** Section 67-7-11, Mississippi Code of 1972, is 265 brought forward as follows:
- 266 67-7-11. (1) Except as otherwise provided for in this
- 267 chapter, a supplier shall not amend or modify an agreement; cause
- 268 a wholesaler to resign from an agreement; or cancel, terminate,
- 269 fail to renew or refuse to continue under an agreement, unless the
- 270 supplier has complied with all of the following:
- 271 (a) Has satisfied the applicable notice requirements of
- 272 this section.
- (b) Has acted in good faith.
- (c) Has good cause for the amendment, modification,
- 275 cancellation, termination, nonrenewal, discontinuance or forced
- 276 resignation.
- 277 (2) In any action challenging such amendment, modification,
- 278 termination, cancellation, nonrenewal or discontinuance, the
- 279 supplier shall have the burden of proving that it has acted in
- 280 good faith, that the notice requirements under this section have
- 281 been complied with, and that there was good cause for the
- 282 amendment, modification, termination, cancellation, nonrenewal or
- 283 discontinuance.
- 284 (3) Except as otherwise provided in this section, and in
- 285 addition to the time limits set forth in subsection (4)(d) of this
- 286 section, the supplier shall furnish written notice of the
- 287 amendment, modification, termination, cancellation, nonrenewal or
- 288 discontinuance of an agreement to the wholesaler not less than

289	thirty	(30)	days	before	the	effective	date	of	the	amendment,
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- 290 modification, termination, cancellation, nonrenewal or
- 291 discontinuance. The notice shall be by certified mail and shall
- 292 contain all of the following:
- 293 (a) A statement of intention to amend, modify,
- 294 terminate, cancel, nonrenew or discontinue the agreement.
- 295 (b) A statement of the reason for the amendment,
- 296 modification, termination, cancellation, nonrenewal or
- 297 discontinuance.
- 298 (c) The date on which the amendment, modification,
- 299 termination, cancellation, nonrenewal or discontinuance takes
- 300 effect.
- 301 (4) Good cause shall exist for the purposes of a
- 302 termination, cancellation, nonrenewal or discontinuance under
- 303 subsection (1)(c) of this section when all of the following occur:
- 304 (a) There is a failure by the wholesaler to comply with
- 305 a provision of the agreement which is both reasonable and of
- 306 material significance to the business relationship between the
- 307 wholesaler and the supplier.
- 308 (b) The supplier first acquired knowledge of the

- 309 failure described in subparagraph (a) not more than twenty-four
- 310 (24) months before the date notification was given pursuant to
- 311 subsection (3) of this section.
- 312 (c) The wholesaler was given notice by the supplier of
- 313 failure to comply with this agreement.

314	(d) The wholesaler has been afforded thirty (30) days
315	in which to submit a plan of corrective action to comply with the
316	agreement and an additional ninety (90) days to cure such
317	noncompliance in accordance with the plan

- 318 (5) Notwithstanding subsections (1) and (3) of this section, 319 a supplier may terminate, cancel, fail to renew or discontinue an 320 agreement immediately upon written notice given in the manner and 321 containing the information required by subsection (3)(a), (b) and 322 (c) of this section if any of the following occur:
- 323 (a) Insolvency of the wholesaler, the filing of any
 324 petition by or against the wholesaler under any bankruptcy or
 325 receivership law or the assignment for the benefit of creditors or
 326 dissolution or liquidation of the wholesaler which materially
 327 affects the wholesaler's ability to remain in business.
 - (b) Revocation or suspension of the wholesaler's state or federal license by the appropriate regulatory agency whereby the wholesaler cannot service the wholesaler's sales territory for more than thirty-one (31) days.
 - (c) The wholesaler, or a partner or an individual who owns ten percent (10%) or more of the partnership or stock of a corporate wholesaler, has been convicted of a felony under the United States Code or the laws of any state which reasonably may adversely affect the good will or interest of the wholesaler or supplier. However, an existing stockholder or stockholders, or partner or partners, or a designated member or members, shall

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- have, subject to the provisions of this chapter, the right to
 purchase the partnership interest or the stock of the offending
 partner or stockholder prior to the conviction of the offending
 partner or stockholder, and if the sale is completed prior to
 conviction the provisions of this subparagraph shall not apply.
- 344 (d) There was fraudulent conduct relating to a material
 345 matter on the part of the wholesaler in dealings with the supplier
 346 or its product, except that the supplier shall have the burden of
 347 proving fraudulent conduct relating to a material matter on the
 348 part of the wholesaler in any legal action challenging such
 349 termination.
 - (e) The wholesaler failed to confine to the designated sales territory its sales of a brand or brands to retailers except that this subsection does not apply if there is a dispute between two (2) or more wholesalers as to the boundaries of the assigned territory, and the boundaries cannot be determined by a reading of the description contained in the agreements between the supplier and the wholesalers.
- 357 (f) A wholesaler has failed to pay for light wine,
 358 light spirit product or beer ordered and delivered in accordance
 359 with established terms and the wholesaler fails to make full
 360 payment within five (5) business days after receipt of written
 361 notice of the delinquency and demand for immediate payment from
 362 the supplier.

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363	(g) A wholesaler intentionally has made a transfer of
364	wholesaler's business, other than a transfer to a designated
365	member without prior written notice to the supplier.

- 366 (h) A wholesaler intentionally has made a transfer of
 367 wholesaler's business, other than a transfer to a designated
 368 member, although the wholesaler has prior to said transfer
 369 received from supplier a timely notice of disapproval of said
 370 transfer in accordance with this chapter.
 - (i) The wholesaler intentionally ceases to carry on business with respect to any of supplier's brand or brands previously serviced by wholesaler in its territory designated by the supplier, unless such cessation is due to force majeure or to labor dispute and the wholesaler has made good faith efforts to overcome such events. Provided, however, this shall affect only that brand or brands with respect to which the wholesaler ceased to carry on business.
- 379 Notwithstanding subsections (1), (3) and (5) of this section, a supplier may terminate, cancel, not renew or 380 381 discontinue an agreement upon not less than thirty (30) days prior 382 written notice if the supplier discontinues production or 383 discontinues distribution in this state of all the brands sold by the supplier to the wholesaler, except that nothing in this 384 385 section shall prohibit a supplier from: (a) upon not less than 386 thirty (30) days notice, discontinuing the distribution of any particular brand or package of light wine, light spirit product or 387

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- 388 beer; or (b) conducting test marketing of a new brand of light 389 wine, light spirit product or beer which is not currently being 390 sold in this state, except that the supplier has notified the 391 department in writing of its plans to test market, which notice shall describe the market area in which the test shall be 392 393 conducted; the name or names of the wholesaler or wholesalers who 394 will be selling the light wine, light spirit product or beer; the 395 name or names of the brand of light wine, light spirit product or
- 398 **SECTION 7.** Section 67-7-12, Mississippi Code of 1972, is 399 brought forward as follows:

(18) months, during which the testing will take place.

beer being tested; and the period of time, not to exceed eighteen

- 400 67-7-12. A successor shall become obligated to all of the 401 terms and conditions of the agreement in effect on the date of 402 succession. This section applies regardless of the character or 403 form of the succession. A successor has the right to 404 contractually require its wholesalers to comply with operational standards of performance if the standards are uniformly 405 406 established for all the successor's wholesalers and conform to the 407 provisions of this chapter.
- 408 **SECTION 8.** Section 67-7-13, Mississippi Code of 1972, is 409 brought forward as follows:
- 410 67-7-13. (1) Upon written notice of intent to transfer the 411 wholesaler's business, any individual owning or deceased 412 individual who owned an interest in a wholesaler may transfer the

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413	wholesaler's business to a designated member, or to any other
414	person who meets the nondiscriminatory material and reasonable
415	qualifications and standards required by the supplier for
416	similarly situated wholesalers. The consent or approval of the
417	supplier shall not be required of any transfer of the wholesaler's
418	business, including the assignment of the wholesaler's rights
419	under the agreement, to a designated member or shall not be
420	withheld or unreasonably delayed to a proposed transferee who
421	meets such nondiscriminatory, material and reasonable
422	qualifications and standards. Such designated member or
423	transferee shall in no event be qualified as a transferee, without
424	the written approval or consent of the supplier, where such
425	proposed transferee shall have been involved in the following:
426	(a) Insolvency, filing of any voluntary or involuntary
427	petition under any bankruptcy or receivership law, or execution of
428	any assignment for the benefit of creditors; or
429	(b) Revocation or suspension of a special occupational
430	tax license by the regulatory agency of the United States

(c) Conviction of the proposed transferee or any owner thereof of a felony under the United States Code or the laws of any state which reasonably may adversely affect the good will or interest of the wholesaler or supplier; or

government or any state, whereby service was interrupted for more

than thirty-one (31) days; or

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437		(d)	Had an	agr	eement	involur	ntari	ly termina	ated,	•
438	cancelled,	not	renewed	d or	discor	ntinued	by a	supplier	for	good
439	cause.									

- 440 (2) The supplier shall not interfere with, prevent or 441 unreasonably delay the transfer of the wholesaler's business, 442 including an assignment of wholesaler's rights under the 443 agreement, if the proposed transferee is a designated member, or 444 if the transferee other than a designated member meets such 445 nondiscriminatory, material and reasonable qualifications and 446 standards required by the supplier for similarly situated 447 wholesalers. Where the transferee is other than a designated 448 member, the supplier may in good faith and for good cause related 449 to the reasonable qualifications refuse to accept the transfer of 450 the wholesaler's business or the assignment of the wholesaler's 451 rights under the agreement.
- 452 **SECTION 9.** Section 67-7-15, Mississippi Code of 1972, is 453 brought forward as follows:
 - 67-7-15. (1) Except as provided for in this chapter, a supplier that has amended, modified, cancelled, terminated or refused to renew any agreement; or caused a wholesaler to resign from an agreement; or has interfered with, prevented or unreasonably delayed, or where required by this chapter, has withheld or unreasonably delayed consent to or approval of, any assignment or transfer of a wholesaler's business, shall pay the wholesaler reasonable compensation for the diminished value of the

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- wholesaler's business, including any ancillary business which has
 been negatively affected by the act of the supplier. The value of
 the wholesaler's business or ancillary business shall include, but
 not be limited to, its good will, except that nothing contained in
 this chapter shall give rise to a claim against the supplier or
 wholesaler by any proposed purchaser of wholesaler's business.
 - agreement on the amount of reasonable compensation cannot be reached, the supplier or the wholesaler may send by certified mail, return receipt requested, written notice to the other party declaring its intention to proceed with arbitration. Arbitration shall proceed only by mutual agreement of both parties.
 - (3) Not more than ten (10) business days after the notice to enter into arbitration has been delivered, the other party shall send written notice to the requesting party declaring its intention either to proceed or not to proceed with arbitration. Should the other party fail to respond within ten (10) business days, it shall be conclusively presumed that said party shall have agreed to arbitration.
- 481 (4) The matter of determining the amount of compensation 482 may, by agreement of the parties, be submitted to a three (3) 483 member arbitration panel consisting of one (1) representative 484 selected by the supplier but unassociated with the affected 485 supplier; one (1) wholesaler representative selected by the

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wholesaler but unassociated with the wholesaler; and an impartial arbitrator.

- 488 Not more than ten (10) business days after mutual 489 agreement of both parties has been reached to arbitrate, each 490 party shall designate, in writing, its one (1) arbitrator 491 representative and the party initiating arbitration shall request, 492 in writing, a list of five (5) arbitrators from the American 493 Arbitration Association or its successor and request that the list 494 be mailed to each party by certified mail, return receipt requested. Not more than ten (10) business days after the receipt 495 of the list of five (5) choices, the wholesaler arbitrator and the 496 497 supplier arbitrator shall strike and disqualify up to two (2) 498 names each from the list. Should either party fail to respond 499 within the ten (10) business days or should more than one (1) name 500 remain after the strikes, the American Arbitration Association 501 shall make the selection of the impartial arbitrator from the 502 names not stricken from said list.
 - (6) Not more than thirty (30) days after the final selection of the arbitration panel is made, the arbitration panel shall convene to decide the dispute. The panel shall conclude the arbitration within twenty (20) days after the arbitration panel convenes and shall render a decision by majority vote of the arbitrators within twenty (20) days from the conclusion of the arbitration. The award of the arbitration panel shall be final

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- and binding on the parties as to the amount of compensation for said diminished value.
- 512 (7) The cost of the impartial arbitrator, the stenographer 513 and the meeting site shall be equally divided between the 514 wholesaler and the supplier. All other costs shall be paid by the 515 party incurring them.
- 516 After both parties have agreed to arbitrate, should 517 either party, except by mutual agreement, fail to abide by the 518 time limitations as prescribed in subsections (3), (5) and (6) of this section, or fail or refuse to make the selection of any 519 520 arbitrators, or fail to participate in the arbitration hearings, 521 the other party shall make the selection of its arbitrators and proceed to arbitration. The party who has failed or refused to 522 523 comply as prescribed in this section shall be considered to be in 524 default. Any party considered to be in default pursuant to this 525 subsection shall have waived any and all rights the party would 526 have had in the arbitration and shall be considered to have 527 consented to the determination of the arbitration panel.
- 528 **SECTION 10.** Section 67-7-17, Mississippi Code of 1972, is 529 brought forward as follows:
- 530 67-7-17. A wholesaler may not waive any of the rights 531 granted in any provision of this chapter and the provisions of any 532 agreement which would have such an effect shall be null and void.
- 533 Nothing in this chapter shall be construed to limit or prohibit

- 534 good faith dispute settlements voluntarily entered into by the
- 535 parties.
- 536 **SECTION 11.** Section 67-7-19, Mississippi Code of 1972, is
- 537 brought forward as follows:
- 538 67-7-19. (1) This chapter shall apply to agreements entered
- 539 into or renewed after April 7, 1995.
- 540 (2) A transferee of a wholesaler that continues in business
- 541 as a wholesaler shall have the benefit of and be bound by all
- 542 terms and conditions of the agreement with the supplier in effect
- 543 on the date of the transfer, except that a transfer of a
- 544 wholesaler's business which requires supplier's consent or
- 545 approval but is disapproved by the supplier shall be null and
- 546 void.
- 547 **SECTION 12.** Section 67-7-21, Mississippi Code of 1972, is
- 548 brought forward as follows:
- 549 67-7-21. (1) If a supplier or wholesaler engages in conduct
- 550 prohibited under this chapter, either party may maintain a civil
- 551 action against the other to recover actual damages reasonably
- incurred as the result of the prohibited conduct.
- 553 (2) A supplier or wholesaler that violates any provision of
- 554 this chapter shall be liable for all actual damages and all court
- 555 costs and, in the court's discretion, reasonable attorney fees
- 556 incurred by the other party as a result of that violation.

557	(3) A	supplier	or wholesaler	may bri	ng an act	ion for	
558	declaratory	judgment	for determinat	ion of	any contr	oversy	arising
559	pursuant to	this char	pter.				

- 560 (4) Upon proper application to the court, a supplier or
 561 wholesaler may obtain injunctive relief against any violation of
 562 this chapter.
- (5) Any legal action taken under this chapter, or in a dispute over the provisions of an agreement shall be filed in a court, state or federal, located in Mississippi, which state court is located in, or which federal court has jurisdiction and venue of, the county in which the wholesaler maintains its principal place of business in this state.
- 569 **SECTION 13.** Section 67-7-23, Mississippi Code of 1972, is 570 brought forward as follows:
- 571 67-7-23. No right or cause of action authorized by
 572 Mississippi law shall be waived by the supplier or wholesaler
 573 unless specifically waived in the agreement.
- 574 **SECTION 14.** This act shall take effect and be in force from 575 and after July 1, 2025.