To: Insurance

By: Representative Turner

## HOUSE BILL NO. 1174 (As Sent to Governor)

AN ACT TO AMEND SECTION 83-17-501, MISSISSIPPI CODE OF 1972, TO DEFINE CERTAIN TERMS RELATED TO PUBLIC ADJUSTERS; TO AMEND SECTION 83-17-511, MISSISSIPPI CODE OF 1972, TO PROVIDE FOR ADDITIONAL REQUIREMENTS FOR THE LICENSURE FOR PUBLIC ADJUSTERS BY 5 THE DEPARTMENT OF INSURANCE; TO PROVIDE HOW A PUBLIC ADJUSTER 6 SHALL DEMONSTRATE FINANCIAL RESPONSIBILITY; TO PROVIDE FOR THE 7 LICENSING OF BUSINESS ENTITIES AS PUBLIC ADJUSTERS AND NONRESIDENT PUBLIC ADJUSTERS; TO AMEND SECTION 83-17-523, MISSISSIPPI CODE OF 8 9 1972, TO REOUIRE ADDITIONAL CONTRACT TERMS IN CONTRACTS BETWEEN A 10 PUBLIC ADJUSTER AND AN INSURED; TO CREATE A NEW SECTION OF LAW 11 THAT PROVIDES THAT ALL FUNDS RECEIVED OR HELD BY A PUBLIC ADJUSTER 12 ON BEHALF OF AN INSURED TOWARD THE SETTLEMENT OF A CLAIM SHALL BE 13 HANDLED IN A FIDUCIARY CAPACITY AND DEPOSITED INTO CERTAIN FIDUCIARY TRUST ACCOUNTS; AND FOR RELATED PURPOSES. 14 15 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:

- **SECTION 1.** Section 83-17-501, Mississippi Code of 1972, is 16
- 17 amended as follows:
- 18 83-17-501. As used in this article, unless the context
- 19 otherwise requires:
- 20 (a) "Certified" means, except as used in Section
- 83-17-519(2), written representations addressed to the 21
- 22 commissioner concerning the integrity, competence and
- 23 qualifications of a person, in form and content satisfactory to

- 24 the commissioner, or concerning other matters as the commissioner
- 25 may by regulation hereafter prescribe.
- 26 (b) "Commissioner" means the Commissioner of Insurance.
- 27 (c) "Department" means the Mississippi Insurance
- 28 Department.
- 29 (d) "Insurer" means any insurance company or
- 30 self-insured person or entity.
- 31 (e) "Public adjuster" means any person who, for <u>direct</u>,
- 32 indirect, or any other compensation or any other thing of value on
- 33 behalf of the insured \* \* \*:
- 34 (i) Acts or aids, solely in relation to first
- 35 party claims arising under insurance contracts that insure the
- 36 real or personal property of the insured, on behalf of an insured
- 37 in negotiating for, or effecting the settlement of, a claim for
- 38 loss or damage covered by an insurance contract;
- 39 (ii) Advertises for employment as a public
- 40 adjuster of insurance claims or solicits business or represents
- 41 himself or herself to the public as a public adjuster of first
- 42 party insurance claims for losses or damages arising out of
- 43 policies of insurance that insure real or personal property; or
- 44 (iii) Directly or indirectly solicits business,
- 45 investigates or adjusts losses, or advises an insured about first
- 46 party claims for losses or damages arising out of policies of
- 47 insurance that insure real or personal property for another person

48	engaged	in	the	business	of	adjusting	losses	or	damages	covered	by
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- 49 an insurance policy, for the insured.
- 50 (iv) A public adjuster shall not include an
- 51 attorney-at-law who does not advertise or represent that he is a
- 52 public adjuster.
- (f) "Person" means an individual, firm, company,
- 54 association, organization, partnership, limited liability company
- 55 or corporation.
- (g) "Home state" means any state or territory of the
- 57 United States or the District of Columbia in which a public
- 58 adjuster:
- (i) Maintains their principal place of residence
- 60 or business; and
- 61 (ii) Is licensed to act as a resident public
- 62 adjuster.
- 63 **SECTION 2.** Section 83-17-511, Mississippi Code of 1972, is
- 64 amended as follows:
- 65 83-17-511. (1) The commissioner shall license as a public
- 66 adjuster only an individual who has otherwise complied with this
- 67 article and who has furnished evidence satisfactory to the
- 68 commissioner that:
- 69 (a) He is at least twenty-one (21) years of age;

- 70 (b) He is a bona fide resident of this state, or is a
- 71 resident of a state which will permit residents of this state to
- 72 act as public adjusters in such other state;

73	(c) He is * * * trustworthy * * *, reliable, and of
74	good reputation, evidence of which shall be determined through an
75	investigation of the commissioner;
76	(d) He has had experience or special education or
77	training with reference to the handling of loss claims under
78	insurance contracts of sufficient duration and extent to make him
79	competent to fulfill the responsibilities of a public
80	adjuster; * * *
81	(e) He has successfully passed an examination as
82	required by the commissioner in accordance with this article or
83	has been exempted according to the provisions of this
84	article * * * <u>;</u>
85	(f) Has not committed any act that is a ground for
86	probation, suspension, revocation, or refusal of a license as set
87	forth in Section 83-17-519;
88	(g) Has successfully passed the examination for the
89	adjuster license and the applicable line of authority for which
90	the individual has applied;
91	(h) Has paid the fees pursuant to Section 27-15-97; and
92	(i) Is financially responsible to exercise the license.
93	To demonstrate financial responsibility, a person applying for a
94	<pre>public adjuster license shall:</pre>
95	(i) Obtain a bond or irrevocable letter of credit
96	prior to issuance of a license and shall maintain the bond or

97	letter of credit for the duration of the license with the
98	<pre>following limits:</pre>
99	1. A surety bond executed and issued by an
100	insurer authorized to issue surety bonds in Mississippi, which
101	bond shall:
102	a. Be in the minimum amount of Fifty
103	Thousand Dollars (\$50,000.00);
104	b. Be in favor of the State of
105	Mississippi;
106	c. Specifically authorize recovery of
107	any person in Mississippi who sustained damages as the result of
108	the public adjuster's erroneous acts, failure to act, conviction
109	of fraud, or conviction for unfair trade practices in his or her
110	capacity as a public adjuster; and
111	d. Not be terminated unless written
112	notice is given to the licensee at least thirty (30) days prior t
113	the termination; or
114	2. An irrevocable letter of credit issued by
115	a qualified financial institution, which letter of credit shall:
116	a. Be in the minimum amount of Fifty
117	Thousand Dollars (\$50,000.00);
118	b. Be subject to lawful levy of
119	execution on behalf of any person to whom the public adjuster has
120	heen found to be legally liable as the result of erroneous acts

121	failure to act, conviction of fraud, or conviction for unfair
122	practices in his or her capacity as a public adjuster; and
123	c. Not be terminated unless written
124	notice is given to the licensee at least thirty (30) days prior to
125	the termination.
126	(ii) The commissioner may ask for evidence of
127	financial responsibility at any time the commissioner deems
128	relevant.
129	(iii) If the evidence of financial responsibility
130	terminates or becomes impaired, the public adjuster license shall:
131	1. Automatically terminate; and
132	2. Be promptly surrendered to the
133	commissioner without demand.
134	(2) (a) A business entity applying for a resident public
135	adjuster license shall make an application to the commissioner on
136	the appropriate uniform business entity application, in a form or
137	format prescribed by the commissioner.
138	(b) An applicant under paragraph (a) of this subsection
139	shall declare under penalty of suspension, revocation, or refusal
140	of the license that the statements made in the application are
141	true, correct, and complete to the best of the business entity's
142	knowledge and belief.
143	(c) Before approving an application submitted under
144	paragraph (a) of this subsection, the commissioner shall find that
145	the business entity:

146	(i) Is eligible to designate Mississippi as its
147	home state;
148	(ii) Has designated a licensed adjuster or public
149	adjuster responsible for the business entity's compliance with the
150	insurance laws and regulations of Mississippi;
151	(iii) Has not committed an act that is a ground
152	for probation, suspension, revocation, or refusal of a public
153	adjuster's license as set forth in Section 83-17-519; and
154	(iv) Has paid the privilege tax pursuant to
155	Section 27-15-97.
156	(3) (a) A nonresident person applying for a nonresident
157	<pre>public adjuster license must show:</pre>
158	(i) The person is currently licensed in good
159	standing as a public adjuster in their home state;
160	(ii) The person has submitted the proper request
161	for licensure and has paid the fees required by Section 25-17-97;
162	(iii) The person has submitted the uniform
163	individual application, in a form or format prescribed by the
164	commissioner; and
165	(iv) The person's designated home state issues
166	nonresident public adjuster licenses to persons of Mississippi on
167	the same basis.
168	(b) The commissioner may:
169	(i) Verify an applicant's licensing status through
170	any appropriate database, including the database maintained by the

171 I	National	Association	of	Insurance	Commissioners,	its	affiliates,
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- 172 or subsidiaries; or
- 173 (ii) Request certification of an applicant's good
- 174 standing.
- 175 (4) For applications made under this section, the
- 176 commissioner may require additional information or submissions
- 177 from applicants; and obtain any documents or information
- 178 reasonably necessary to verify the information contained in an
- 179 application.
- 180 **SECTION 3.** Section 83-17-523, Mississippi Code of 1972, is
- 181 amended as follows:
- 182 83-17-523. (1) Public adjusters shall ensure that all
- 183 contracts for their services are in writing, signed by the insured
- 184 and the public adjuster who solicited the contract, and a copy of
- 185 the contract shall be provided to the insured upon execution. All
- 186 such contracts shall be subject to the following provisions:
- 187 (a) No public adjuster shall charge, agree to, or
- 188 accept as compensation any payment, commission, fee or other thing
- 189 of value equal to more than ten percent (10%) of any insurance
- 190 settlement or the proceeds of any claim investigated.
- 191 (b) No public adjuster shall require, demand or accept
- 192 any fee, retainer, compensation, deposit or other thing of value,
- 193 prior to partial or full settlement of a claim.

194	(c) Any costs to be reimbursed to a public adjuster out
195	of the proceeds of a settlement shall be specified by kind and
196	estimated amounts.
197	(d) A public adjuster's contract with the insured shall
198	be revocable or cancelable by the insured without cause and
199	without penalty or obligation for at least five (5) business days
200	after the contract is executed by the insured. Nothing in this
201	provision shall be construed to prevent an insured from pursuing
202	any civil legal remedy to revoke or cancel the contract after the
203	expiration of such cancellation period.
204	(i) A revocation or cancellation of a public
205	adjuster contract shall be:
206	1. In writing;
207	2. Mailed or delivered to the public adjuster
208	at the address in the contract; and
209	3. Postmarked or received within the
210	five-business-day period.
211	(ii) If an insured exercises the right to revoke
212	or cancel a contract, anything of value given by the insured under
213	the contract to the public adjuster shall be returned to the
214	insured within fifteen (15) business days following receipt by the
215	public adjuster of the contract revocation or cancellation.
216	(e) No public adjuster may require that an insured
217	authorize an insurer to issue a check only in the name of the
218	public adjuster.

219	(f) No public adjuster shall be entitled to any
220	payment, commission, fee or other thing of value of any insurance
221	settlement or agreed settlement that was made between the insured
222	and the insurance company before the public adjuster and the
223	insured entered into a contract for services.
224	(g) If an insurance company extends a written
225	settlement offer to the insured before the insured enters into a
226	contract with a public adjuster for services, then a public
227	adjuster may only be entitled to an amount that is no more than
228	ten percent (10%) of the settlement amount that is in excess of
229	the amount that was offered in writing to the insured prior to
230	entering into the contract with the public adjuster.
231	(h) All contracts between the public adjuster and the
232	insured for services are in writing and contain the following
233	terms:
234	(i) The legible full name of the adjuster signing
235	the contract, as specified in the department's licensing records;
236	(ii) The adjuster's permanent home state business
237	address and phone number;
238	(iii) The license number issued to the adjuster by
239	the department;
240	(iv) A title of "Public Adjuster Contract";
241	(v) The insured's full name, street address,
242	insurer name, and policy number, if known or upon notification;

243	(vi) A description of the loss or damage and its
244	<pre>location, if applicable;</pre>
245	(vii) A description of services to be provided to
246	the insured;
247	(viii) The signatures of the adjuster and the
248	<pre>insured;</pre>
249	(ix) The date the contract was signed by:
250	1. The adjuster; and
251	2. The insured;
252	(x) Attestation language stating that the adjuster
253	has a letter of credit or a surety bond as required by Section
254	<u>83-17-511.</u>
255	(i) A contract between a public adjuster and an insured
256	shall be executed in duplicate to provide an original contract to
257	the public adjuster and the insured.
258	(2) Public adjusters shall adhere to the following ethical
259	requirements:
260	(a) No public adjuster shall undertake the adjustment
261	of any claim for which the public adjuster is not currently
262	competent and knowledgeable as to the terms and conditions of the
263	insurance coverage, or which otherwise exceeds the public
264	adjuster's current expertise.
265	(b) No public adjuster shall, as a public adjuster,
266	represent any person or entity whose claim the public adjuster has
267	previously adjusted while acting as an independent adjuster

- representing any insurer, either directly or through an independent adjusting firm retained by the insurer.
- 270 (c) A public adjuster shall not knowingly make any oral 271 or written material misrepresentations or statements to any 272 insured or potential insured which are false and intended to 273 injure any person engaged in the business of insurance.
- 274 No public adjuster shall knowingly enter into a 275 contract to adjust a residential property claim subsequent to a 276 declaration of total loss by an insurer, unless the services to be provided by the public adjuster can reasonably be expected to 277 278 result in the insured obtaining an insurance settlement, net of 279 the public adjuster's compensation, in excess of the amount the 280 insured would have obtained without the services of the public 281 adjuster.
- (e) A public adjuster shall advise each insured that
  the insured has the right to retain an attorney-at-law of his
  choice throughout the public adjuster's investigation and
  adjustment of the claim.
- (f) If the claim is not settled by the public adjuster, the public adjuster shall advise the insured that the insured has the right to retain an attorney-at-law of his choice.
- 289 (g) No public adjuster shall contract for, agree to, or
  290 receive anything of value from any attorney\_at\_law or other person
  291 acting in concert with any attorney\_at\_law (i) for referring
  292 claims to the attorney, or (ii) in connection with any claim for

- 293 which the public adjuster has performed or intends to perform 294 services.
- 295 (h) No public adjuster shall split any attorney's fee 296 with any attorney\_at\_law.
- 297 A public adjuster shall not testify as an expert 298 witness in any judicial or administrative proceeding while 299 maintaining a pecuniary interest in the outcome of the proceeding, 300 as otherwise permitted by Section 83-17-523(1)(a); provided, 301 however, that a public adjuster may testify as an expert witness 302 if pursuant to the terms of his contract his compensation is converted to a specified hourly rate, which rate (i) is subject to 303 304 such limitations as may be prescribed by the commissioner, and 305 (ii) is not subject to any contingencies. In the event of a 306 conversion of the public adjuster's contract to an hourly rate 307 agreement, the prior fee arrangement shall be inadmissible at 308 trial.
- (j) A public adjuster shall not participate, directly or indirectly, in the reconstruction, repair or restoration of damaged property that is the subject of a claim adjusted by the adjuster.
- 313 (k) A public adjuster shall not engage in any
  314 activities that may be reasonably construed as a conflict of
  315 interest, including, directly or indirectly, soliciting or
  316 accepting any remuneration of any kind or nature.

317	(l) A public adjuster shall not have a financial
318	interest in any salvage, repair or any other business entity that
319	obtains business in connection with any claim that the public
320	adjuster has a contract to adjust.
321	<b>SECTION 4.</b> (1) All funds received or held by a public
322	adjuster on behalf of an insured toward the settlement of a claim
323	shall be:
324	(a) Handled in a fiduciary capacity; and
325	(b) Deposited into one or more separate
326	noninterest-bearing fiduciary trust accounts in a financial
327	institution licensed to do business in this state no later than
328	the close of the second business day from the receipt of the
329	funds.
330	(2) The funds referenced in subsection (1) of this section
331	shall:
332	(a) Be held separately from any personal or nonbusiness
333	funds;
334	(b) Not be commingled or combined with other funds;
335	(c) Be reasonably ascertainable from the books of
336	accounts and records of the public adjuster; and
337	(d) Be disbursed within thirty (30) calendar days of
338	any invoice received by the public adjuster upon approval of the
339	insured or the claimant that the work has been satisfactorily
340	completed.

341	(3) A	public	adjuster	shall	maintain	an acc	curate	record	and
342	itemization	of any	funds de	posited	into an	accour	nt unde	er	
343	subsection	(1) of t	this sect	ion.					

344 **SECTION 5.** This act shall take effect and be in force from 345 and after July 1, 2025.