MISSISSIPPI LEGISLATURE

By: Representatives Deweese, Barnett, Bell To: Judiciary A (21st), Felsher, Ford (73rd), Haney, Hawkins, McKnight, Powell, Tubb

HOUSE BILL NO. 1271 (As Sent to Governor)

1 AN ACT TO AMEND SECTION 73-35-21, MISSISSIPPI CODE OF 1972, 2 TO REVISE THE APPLICATION OF PROPERTY CONDITION DISCLOSURE 3 STATEMENT LIABILITY REGARDING SECTIONS 89-1-501 THROUGH 89-1-523; 4 TO AMEND SECTION 89-1-503, MISSISSIPPI CODE OF 1972, TO REVISE 5 PROPERTY CONDITION DISCLOSURE STATEMENT LIABILITY REGARDING 6 SECTIONS 89-1-501 THROUGH 89-1-523; TO REPEAL SECTION 89-1-519, MISSISSIPPI CODE OF 1972, WHICH PROVIDES THAT NO PERSON OR ENTITY 7 8 SHALL BE DEEMED THE AGENT OF THE TRANSFEROR OR TRANSFEREE FOR 9 PURPOSES OF THE DISCLOSURE REQUIREMENTS OF SECTIONS 89-1-501 10 THROUGH 89-1-523; TO AMEND SECTION 89-1-523, MISSISSIPPI CODE OF 11 1972, TO REVISE THE ABILITY TO DISCIPLINE A REAL ESTATE LICENSEE 12 FOR FAILURE TO COMPLY WITH PROPERTY CONDITION DISCLOSURE 13 STATEMENTS AS REQUIRED IN SECTIONS 89-1-501 THROUGH 89-1-523; AND 14 FOR RELATED PURPOSES.

15 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:

SECTION 1. Section 73-35-21, Mississippi Code of 1972, is 16

17 amended as follows:

18 73-35-21. (1) Except as otherwise provided in this section, 19 the commission may, upon its own motion and shall upon the verified complaint in writing of any person, hold a hearing 20

pursuant to Section 73-35-23 for the refusal of license or for the 21

22 suspension or revocation of a license previously issued, or for

23 such other action as the commission deems appropriate. The

24 commission shall have full power to refuse a license for cause or

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to revoke or suspend a license where it has been obtained by false or fraudulent representation, or where the licensee in performing or attempting to perform any of the acts mentioned herein, is deemed to be guilty of:

29 (a) Making any substantial misrepresentation in30 connection with a real estate transaction;

31 (b) Making any false promises of a character likely to32 influence, persuade or induce;

33 (c) Pursuing a continued and flagrant course of 34 misrepresentation or making false promises through agents or 35 salespersons or any medium of advertising or otherwise;

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(d) Any misleading or untruthful advertising;

37 (e) Acting for more than one (1) party in a transaction 38 or receiving compensation from more than one (1) party in a 39 transaction, or both, without the knowledge of all parties for 40 whom he or she acts;

41 Failing, within a reasonable time, to account for (f) or to remit any monies coming into his or her possession which 42 43 belong to others, or commingling of monies belonging to others 44 with his own funds. Every responsible broker procuring the 45 execution of an earnest money contract or option or other contract 46 who shall take or receive any cash or checks shall deposit, within a reasonable period of time, the sum or sums so received in a 47 48 trust or escrow account in a bank or trust company pending the consummation or termination of the transaction. "Reasonable time" 49

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50 in this context means by the close of business of the next banking 51 day;

52 (g) Entering a guilty plea or conviction in a court of 53 competent jurisdiction of this state, or any other state or the 54 United States of any felony;

55 (h) Displaying a "for sale" or "for rent" sign on any 56 property without the owner's consent;

57 (i) Failing to furnish voluntarily, at the time of
58 signing, copies of all listings, contracts and agreements to all
59 parties executing the same;

(j) Paying any rebate, profit or commission to any
person other than a real estate broker or salesperson licensed
under the provisions of this chapter;

(k) Inducing any party to a contract, sale or lease to
break such contract for the purpose of substituting in lieu
thereof a new contract, where such substitution is motivated by
the personal gain of the licensee;

67 (1) Accepting a commission or valuable consideration as
68 a real estate salesperson for the performance of any of the acts
69 specified in this chapter from any person, except his <u>or her</u>
70 employer who must be a licensed real estate broker;

(m) Failing to successfully pass the commission's background investigation for licensure or renewal as provided in Section 73-35-10; or

74 Any act or conduct, whether of the same or a (n) 75 different character than hereinabove specified, which constitutes 76 or demonstrates bad faith, incompetency or untrustworthiness, or 77 dishonest, fraudulent or improper dealing. However, simple 78 contact and/or communication with any mortgage broker or lender by 79 a real estate licensee about any professional, including, but not limited to, an appraiser, home inspector, contractor, and/or 80 81 attorney regarding a listing and/or a prospective or pending 82 contract for the lease, sale and/or purchase of real estate shall not constitute conduct in violation of this section. 83

84 (2) No real estate broker shall practice law or give legal advice directly or indirectly unless said broker be a duly 85 86 licensed attorney under the laws of this state. He or she shall 87 not act as a public conveyancer nor give advice or opinions as to 88 the legal effect of instruments nor give opinions concerning the 89 validity of title to real estate; nor shall he or she prevent or 90 discourage any party to a real estate transaction from employing the services of an attorney; nor shall a broker undertake to 91 92 prepare documents fixing and defining the legal rights of parties 93 to a transaction. However, when acting as a broker, he or she may 94 use an earnest money contract form. A real estate broker shall 95 not participate in attorney's fees, unless the broker is a duly licensed attorney under the laws of this state and performs legal 96 97 services in addition to brokerage services.

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H. B. No. 1271 24/HR43/R1224SG PAGE 4 (GT\EW) 98 (3) It is expressly provided that it is not the intent and 99 purpose of the Mississippi Legislature to prevent a license from 100 being issued to any person who is found to be of good reputation, 101 is able to give bond, and who has lived in the State of 102 Mississippi for the required period or is otherwise qualified 103 under this chapter.

104 In addition to the reasons specified in subsection (1) (4) 105 of this section, the commission shall be authorized to suspend the 106 license of any licensee for being out of compliance with an order 107 for support, as defined in Section 93-11-153. The procedure for 108 suspension of a license for being out of compliance with an order 109 for support, and the procedure for the reissuance or reinstatement of a license suspended for that purpose, and the payment of any 110 fees for the reissuance or reinstatement of a license suspended 111 for that purpose, shall be governed by Section 93-11-157 or 112 113 93-11-163, as the case may be. If there is any conflict between 114 any provision of Section 93-11-157 or 93-11-163 and any provision of this chapter, the provisions of Section 93-11-157 or 93-11-163, 115 116 as the case may be, shall control.

(5) Nothing in this chapter shall prevent an associate broker or salesperson from owning any lawfully constituted business organization, including, but not limited to, a corporation, limited liability company or limited liability partnership, for the purpose of receiving payments contemplated in this chapter. The business organization shall not be required to

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H. B. No. 1271 24/HR43/R1224SG PAGE 5 (GT\EW) 123 be licensed under this chapter and shall not engage in any other 124 activity requiring a real estate license.

125 The Mississippi Real Estate Commission shall not (6) promulgate any rule or regulation, nor make any administrative or 126 127 other interpretation, whereby any real estate licensee may be held 128 responsible or subject to discipline or other actions by the 129 commission relating to the * * * information required to be disclosed by Sections 89-1-501 through 89-1-523 or delivery of 130 131 information required to be disclosed by Sections 89-1-501 through 132 89-1-523.

133 (7) The Mississippi Real Estate Commission shall not
 134 promulgate nor enforce any rule or regulation, nor make any
 135 administrative or other interpretation, whereby any real estate
 136 licensee may be required to include in any agreement or otherwise
 137 be required to agree to any requirement regarding unilateral
 138 termination by a buyer-agency agreement.
 139 SECTION 2. Section 89-1-503, Mississippi Code of 1972, is

139 SECTION 2. Section 89-1-503, Mississippi Code of 1972, is 140 amended as follows:

141 89-1-503. (1) The transferor of any real property subject 142 to Sections 89-1-501 through 89-1-523 shall deliver to the 143 prospective transferee the written property condition disclosure 144 statement required by Sections 89-1-501 through 89-1-523, as 145 follows:

146 (a) In the case of a sale, as soon as practicable147 before transfer of title.

148 (b) In the case of transfer by a real property sales 149 contract, or by a lease together with an option to purchase, or a 150 ground lease coupled with improvements, as soon as practicable 151 before execution of the contract. For the purpose of this 152 paragraph, "execution" means the making or acceptance of an offer. 153 With respect to any transfer subject to paragraph (a) or (b), 154 the transferor shall indicate compliance with Sections 89-1-501 155 through 89-1-523 either on the receipt for deposit, the real 156 property sales contract, the lease, or any addendum attached 157 thereto or on a separate document.

158 If any disclosure, or any material amendment of any 159 disclosure, required to be made by Sections 89-1-501 through 160 89-1-523, is delivered after the execution of an offer to 161 purchase, the transferee shall have three (3) days after delivery 162 in person or five (5) days after delivery by deposit in the mail, 163 to terminate his or her offer by delivery of a written notice of 164 termination to the transferor or the transferor's agent.

165 If a transferor of real property subject to Sections (2) 166 89-1-501 through 89-1-523 shall fail to deliver the disclosure 167 statement required by Sections 89-1-501 through 89-1-523, or fails 168 to complete some portion of the disclosure statement, the 169 prospective transferee is presumed to be on notice to inquire of 170 the transferor concerning the content of the disclosure or the 171 lack thereof. Any duly licensed real estate broker or salesperson involved with the transaction shall have no duty or obligation nor 172

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be subject to discipline or other action of any kind by any licensing authority of the State of Mississippi, pertaining to the disclosure or the failure of any disclosure to comply with Sections 89-1-501 through 89-1-523, or the delivery thereof.

177 SECTION 3. Section 89-1-519, Mississippi Code of 1972, which 178 provides that no person or entity shall be deemed the agent of the 179 transferor or transferee for purposes of the disclosure 180 requirements of Sections 89-1-501 through 89-1-523, is repealed.

181 SECTION 4. Section 89-1-523, Mississippi Code of 1972, is 182 amended as follows:

183 89-1-523. (1) No transfer subject to Sections 89-1-501 184 through 89-1-523 shall be invalidated solely because of the 185 failure of any person to comply with any provision of Sections 186 89-1-501 through 89-1-523.

187 (2) Notwithstanding any other provision of law to the
 188 contrary, no real estate licensee shall be subject to discipline
 189 or other action of any kind by any licensing authority of the
 190 State of Mississippi pertaining to information required to be
 191 disclosed by Sections 89-1-501 through 89-1-523 or delivery of
 192 information required to be disclosed by Sections 89-1-501 through
 193 89-1-523.

194 SECTION 5. This act shall take effect and be in force from 195 and after its passage.

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