By: Representatives Deweese, Barnett, Bell To: Judiciary A (21st), Felsher, Ford (73rd), Haney, Hawkins, McKnight, Powell, Tubb

HOUSE BILL NO. 1271

AN ACT TO AMEND SECTION 73-35-21, MISSISSIPPI CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 THROUGH 89-1-523; 2 TO AMEND SECTION 89-1-503, MISSISSIPPI CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 THROUGH 89-1-523; TO REPEAL SECTION 89-1-519, MISSISSIPPI CODE OF 1972, WHICH PROVIDES THAT NO 5 6 PERSON OR ENTITY SHALL BE DEEMED THE AGENT OF THE TRANSFEROR OR TRANSFEREE FOR PURPOSES OF THE DISCLOSURE REQUIREMENTS OF SECTIONS 7 89-1-501 THROUGH 89-1-523; TO AMEND SECTION 89-1-523, MISSISSIPPI 8 9 CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 10 THROUGH 89-1-523; AND FOR RELATED PURPOSES. BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: 11 12 **SECTION 1.** Section 73-35-21, Mississippi Code of 1972, is 13 amended as follows: 73-35-21. (1) Except as otherwise provided in this section, 14 15 the commission may, upon its own motion and shall upon the verified complaint in writing of any person, hold a hearing 16 17 pursuant to Section 73-35-23 for the refusal of license or for the suspension or revocation of a license previously issued, or for 18 such other action as the commission deems appropriate. The 19 20 commission shall have full power to refuse a license for cause or 21 to revoke or suspend a license where it has been obtained by false 22 or fraudulent representation, or where the licensee in performing

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- 23 or attempting to perform any of the acts mentioned herein, is
- 24 deemed to be guilty of:
- 25 (a) Making any substantial misrepresentation in
- 26 connection with a real estate transaction;
- 27 (b) Making any false promises of a character likely to
- 28 influence, persuade or induce;
- 29 (c) Pursuing a continued and flagrant course of
- 30 misrepresentation or making false promises through agents or
- 31 salespersons or any medium of advertising or otherwise;
- 32 (d) Any misleading or untruthful advertising;
- 33 (e) Acting for more than one (1) party in a transaction
- 34 or receiving compensation from more than one (1) party in a
- 35 transaction, or both, without the knowledge of all parties for
- 36 whom he acts;
- 37 (f) Failing, within a reasonable time, to account for
- 38 or to remit any monies coming into his possession which belong to
- 39 others, or commingling of monies belonging to others with his own
- 40 funds. Every responsible broker procuring the execution of an
- 41 earnest money contract or option or other contract who shall take
- 42 or receive any cash or checks shall deposit, within a reasonable
- 43 period of time, the sum or sums so received in a trust or escrow
- 44 account in a bank or trust company pending the consummation or
- 45 termination of the transaction. "Reasonable time" in this context
- 46 means by the close of business of the next banking day;

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- 48 competent jurisdiction of this state, or any other state or the
- 49 United States of any felony;
- 50 (h) Displaying a "for sale" or "for rent" sign on any
- 51 property without the owner's consent;
- 52 (i) Failing to furnish voluntarily, at the time of
- 53 signing, copies of all listings, contracts and agreements to all
- 54 parties executing the same;
- 55 (j) Paying any rebate, profit or commission to any
- 56 person other than a real estate broker or salesperson licensed
- 57 under the provisions of this chapter;
- 58 (k) Inducing any party to a contract, sale or lease to
- 59 break such contract for the purpose of substituting in lieu
- 60 thereof a new contract, where such substitution is motivated by
- 61 the personal gain of the licensee;
- 62 (1) Accepting a commission or valuable consideration as
- 63 a real estate salesperson for the performance of any of the acts
- 64 specified in this chapter from any person, except his employer who
- 65 must be a licensed real estate broker;
- 66 (m) Failing to successfully pass the commission's
- 67 background investigation for licensure or renewal as provided in
- 68 Section 73-35-10; or
- (n) Any act or conduct, whether of the same or a
- 70 different character than hereinabove specified, which constitutes
- 71 or demonstrates bad faith, incompetency or untrustworthiness, or

- 72 dishonest, fraudulent or improper dealing. However, simple
- 73 contact and/or communication with any mortgage broker or lender by
- 74 a real estate licensee about any professional, including, but not
- 75 limited to, an appraiser, home inspector, contractor, and/or
- 76 attorney regarding a listing and/or a prospective or pending
- 77 contract for the lease, sale and/or purchase of real estate shall
- 78 not constitute conduct in violation of this section.
- 79 (2) No real estate broker shall practice law or give legal
- 80 advice directly or indirectly unless said broker be a duly
- 81 licensed attorney under the laws of this state. He shall not act
- 82 as a public conveyancer nor give advice or opinions as to the
- 83 legal effect of instruments nor give opinions concerning the
- 84 validity of title to real estate; nor shall he prevent or
- 85 discourage any party to a real estate transaction from employing
- 86 the services of an attorney; nor shall a broker undertake to
- 87 prepare documents fixing and defining the legal rights of parties
- 88 to a transaction. However, when acting as a broker, he may use an
- 89 earnest money contract form. A real estate broker shall not
- 90 participate in attorney's fees, unless the broker is a duly
- 91 licensed attorney under the laws of this state and performs legal
- 92 services in addition to brokerage services.
- 93 (3) It is expressly provided that it is not the intent and
- 94 purpose of the Mississippi Legislature to prevent a license from
- 95 being issued to any person who is found to be of good reputation,
- 96 is able to give bond, and who has lived in the State of

- 97 Mississippi for the required period or is otherwise qualified 98 under this chapter.
- 99 In addition to the reasons specified in subsection (1) of this section, the commission shall be authorized to suspend the 100 license of any licensee for being out of compliance with an order 101 102 for support, as defined in Section 93-11-153. The procedure for 103 suspension of a license for being out of compliance with an order 104 for support, and the procedure for the reissuance or reinstatement 105 of a license suspended for that purpose, and the payment of any 106 fees for the reissuance or reinstatement of a license suspended 107 for that purpose, shall be governed by Section 93-11-157 or 108 93-11-163, as the case may be. If there is any conflict between any provision of Section 93-11-157 or 93-11-163 and any provision 109 110 of this chapter, the provisions of Section 93-11-157 or 93-11-163, as the case may be, shall control. 111
- 112 Nothing in this chapter shall prevent an associate 113 broker or salesperson from owning any lawfully constituted business organization, including, but not limited to, a 114 115 corporation, limited liability company or limited liability 116 partnership, for the purpose of receiving payments contemplated in 117 this chapter. The business organization shall not be required to 118 be licensed under this chapter and shall not engage in any other activity requiring a real estate license. 119
- 120 (6) The Mississippi Real Estate Commission shall not 121 promulgate any rule or regulation, nor make any administrative or

- 122 other interpretation, whereby any real estate licensee may be held
- 123 responsible or subject to discipline or other actions by the
- 124 commission relating to the * * * information required to be
- disclosed by Sections 89-1-501 through 89-1-523 or delivery of
- 126 information required to be disclosed by Sections 89-1-501 through
- 127 89-1-523.
- 128 **SECTION 2.** Section 89-1-503, Mississippi Code of 1972, is
- 129 amended as follows:
- 130 89-1-503. (1) The transferor of any real property subject
- 131 to Sections 89-1-501 through 89-1-523 shall deliver to the
- 132 prospective transferee the written property condition disclosure
- 133 statement required by Sections 89-1-501 through 89-1-523, as
- 134 follows:
- 135 (a) In the case of a sale, as soon as practicable
- 136 before transfer of title.
- 137 (b) In the case of transfer by a real property sales
- 138 contract, or by a lease together with an option to purchase, or a
- 139 ground lease coupled with improvements, as soon as practicable
- 140 before execution of the contract. For the purpose of this
- 141 paragraph, "execution" means the making or acceptance of an offer.
- 142 With respect to any transfer subject to paragraph (a) or (b),
- 143 the transferor shall indicate compliance with Sections 89-1-501
- 144 through 89-1-523 either on the receipt for deposit, the real
- 145 property sales contract, the lease, or any addendum attached
- 146 thereto or on a separate document.

14/	if any disclosure, or any material amendment of any
148	disclosure, required to be made by Sections 89-1-501 through
149	89-1-523, is delivered after the execution of an offer to
150	purchase, the transferee shall have three (3) days after delivery
151	in person or five (5) days after delivery by deposit in the mail,
152	to terminate his or her offer by delivery of a written notice of
153	termination to the transferor or the transferor's agent.
154	(2) If a transferor of real property subject to Sections
155	89-1-501 through 89-1-523 shall fail to deliver the disclosure
156	statement required by Sections 89-1-501 through 89-1-523, or fails
157	to complete some portion of the disclosure statement, the
158	prospective transferee is presumed to be on notice to inquire of
159	the transferor concerning the content of the disclosure or the
160	lack thereof. Any duly licensed real estate broker or salesperson
161	involved with the transaction shall have no duty or obligation nor
162	be subject to discipline or other action of any kind by any
163	licensing authority of the State of Mississippi, pertaining to the
164	disclosure or the failure of any disclosure to comply with
165	Sections 89-1-501 through 89-1-523, or the delivery thereof.
166	SECTION 3. Section 89-1-519, Mississippi Code of 1972, which
167	provides that no person or entity shall be deemed the agent of the
168	transferor or transferee for purposes of the disclosure
169	requirements of Sections 89-1-501 through 89-1-523, is repealed.
170	SECTION 4. Section 89-1-523, Mississippi Code of 1972, is
171	amended as follows:

172	89-1-523. <u>(1)</u> No transfer subject to Sections 89-1-501
173	through 89-1-523 shall be invalidated solely because of the
174	failure of any person to comply with any provision of Sections
175	89-1-501 through 89-1-523.
176	(2) Notwithstanding any other provision of law to the
177	contrary, no real estate licensee shall be subject to discipline
178	or other action of any kind by any licensing authority of the
179	State of Mississippi pertaining to information required to be
180	disclosed by Section 89-1-501 through 89-1-523 or delivery of
181	information required to be disclosed by Sections 89-1-501 through
182	<u>89-1-523.</u>
183	SECTION 5. This act shall take effect and be in force from
184	and after its passage.