MISSISSIPPI LEGISLATURE

By: Representatives Deweese, Barnett, Bell To: Judiciary A (21st), Felsher, Ford (73rd), Haney, Hawkins, McKnight, Powell, Tubb

HOUSE BILL NO. 1271

1 AN ACT TO AMEND SECTION 73-35-21, MISSISSIPPI CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 THROUGH 89-1-523; 2 3 TO AMEND SECTION 89-1-503, MISSISSIPPI CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 THROUGH 89-1-523; TO REPEAL 4 5 SECTION 89-1-519, MISSISSIPPI CODE OF 1972, WHICH PROVIDES THAT NO 6 PERSON OR ENTITY SHALL BE DEEMED THE AGENT OF THE TRANSFEROR OR TRANSFEREE FOR PURPOSES OF THE DISCLOSURE REQUIREMENTS OF SECTIONS 7 89-1-501 THROUGH 89-1-523; TO AMEND SECTION 89-1-523, MISSISSIPPI 8 9 CODE OF 1972, TO REVISE LIABILITY REGARDING SECTIONS 89-1-501 10 THROUGH 89-1-523; AND FOR RELATED PURPOSES.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: 11

12 SECTION 1. Section 73-35-21, Mississippi Code of 1972, is

13 amended as follows:

73-35-21. (1) Except as otherwise provided in this section, 14 15 the commission may, upon its own motion and shall upon the verified complaint in writing of any person, hold a hearing 16 17 pursuant to Section 73-35-23 for the refusal of license or for the suspension or revocation of a license previously issued, or for 18 such other action as the commission deems appropriate. The 19 20 commission shall have full power to refuse a license for cause or 21 to revoke or suspend a license where it has been obtained by false 22 or fraudulent representation, or where the licensee in performing H. B. No. 1271 ~ OFFICIAL ~ G1/224/HR43/R1224.2 PAGE 1 (GT\EW)

23 or attempting to perform any of the acts mentioned herein, is 24 deemed to be guilty of:

(a) Making any substantial misrepresentation inconnection with a real estate transaction;

(b) Making any false promises of a character likely toinfluence, persuade or induce;

(c) Pursuing a continued and flagrant course of
 misrepresentation or making false promises through agents or
 salespersons or any medium of advertising or otherwise;

32

(d)

Any misleading or untruthful advertising;

33 (e) Acting for more than one (1) party in a transaction 34 or receiving compensation from more than one (1) party in a 35 transaction, or both, without the knowledge of all parties for 36 whom he acts;

37 Failing, within a reasonable time, to account for (f) 38 or to remit any monies coming into his possession which belong to 39 others, or commingling of monies belonging to others with his own funds. Every responsible broker procuring the execution of an 40 41 earnest money contract or option or other contract who shall take 42 or receive any cash or checks shall deposit, within a reasonable 43 period of time, the sum or sums so received in a trust or escrow 44 account in a bank or trust company pending the consummation or termination of the transaction. "Reasonable time" in this context 45 46 means by the close of business of the next banking day;

47 (g) Entering a guilty plea or conviction in a court of
48 competent jurisdiction of this state, or any other state or the
49 United States of any felony;

50 (h) Displaying a "for sale" or "for rent" sign on any 51 property without the owner's consent;

52 (i) Failing to furnish voluntarily, at the time of
53 signing, copies of all listings, contracts and agreements to all
54 parties executing the same;

(j) Paying any rebate, profit or commission to any person other than a real estate broker or salesperson licensed under the provisions of this chapter;

(k) Inducing any party to a contract, sale or lease to break such contract for the purpose of substituting in lieu thereof a new contract, where such substitution is motivated by the personal gain of the licensee;

62 (1) Accepting a commission or valuable consideration as
63 a real estate salesperson for the performance of any of the acts
64 specified in this chapter from any person, except his employer who
65 must be a licensed real estate broker;

(m) Failing to successfully pass the commission's
background investigation for licensure or renewal as provided in
Section 73-35-10; or

(n) Any act or conduct, whether of the same or a
different character than hereinabove specified, which constitutes
or demonstrates bad faith, incompetency or untrustworthiness, or

dishonest, fraudulent or improper dealing. However, simple
contact and/or communication with any mortgage broker or lender by
a real estate licensee about any professional, including, but not
limited to, an appraiser, home inspector, contractor, and/or
attorney regarding a listing and/or a prospective or pending
contract for the lease, sale and/or purchase of real estate shall
not constitute conduct in violation of this section.

79 No real estate broker shall practice law or give legal (2)80 advice directly or indirectly unless said broker be a duly licensed attorney under the laws of this state. He shall not act 81 82 as a public conveyancer nor give advice or opinions as to the legal effect of instruments nor give opinions concerning the 83 84 validity of title to real estate; nor shall he prevent or 85 discourage any party to a real estate transaction from employing the services of an attorney; nor shall a broker undertake to 86 87 prepare documents fixing and defining the legal rights of parties 88 to a transaction. However, when acting as a broker, he may use an earnest money contract form. A real estate broker shall not 89 90 participate in attorney's fees, unless the broker is a duly 91 licensed attorney under the laws of this state and performs legal 92 services in addition to brokerage services.

93 (3) It is expressly provided that it is not the intent and 94 purpose of the Mississippi Legislature to prevent a license from 95 being issued to any person who is found to be of good reputation, 96 is able to give bond, and who has lived in the State of

97 Mississippi for the required period or is otherwise qualified98 under this chapter.

99 In addition to the reasons specified in subsection (1) (4) of this section, the commission shall be authorized to suspend the 100 license of any licensee for being out of compliance with an order 101 102 for support, as defined in Section 93-11-153. The procedure for 103 suspension of a license for being out of compliance with an order 104 for support, and the procedure for the reissuance or reinstatement 105 of a license suspended for that purpose, and the payment of any 106 fees for the reissuance or reinstatement of a license suspended 107 for that purpose, shall be governed by Section 93-11-157 or 108 93-11-163, as the case may be. If there is any conflict between any provision of Section 93-11-157 or 93-11-163 and any provision 109 110 of this chapter, the provisions of Section 93-11-157 or 93-11-163, as the case may be, shall control. 111

112 (5) Nothing in this chapter shall prevent an associate 113 broker or salesperson from owning any lawfully constituted business organization, including, but not limited to, a 114 115 corporation, limited liability company or limited liability 116 partnership, for the purpose of receiving payments contemplated in 117 this chapter. The business organization shall not be required to 118 be licensed under this chapter and shall not engage in any other activity requiring a real estate license. 119

120 (6) The Mississippi Real Estate Commission shall not121 promulgate any rule or regulation, nor make any administrative or

H. B. No. 1271 **~ OFFICIAL ~** 24/HR43/R1224.2 PAGE 5 (GT\EW) other interpretation, whereby any real estate licensee may be held responsible or subject to discipline or other actions by the commission relating to the * * * information required to be disclosed by Sections 89-1-501 through 89-1-523 or delivery of information required to be disclosed by Sections 89-1-501 through 89-1-523.

SECTION 2. Section 89-1-503, Mississippi Code of 1972, is amended as follows:

130 89-1-503. (1) The transferor of any real property subject 131 to Sections 89-1-501 through 89-1-523 shall deliver to the 132 prospective transferee the written property condition disclosure 133 statement required by Sections 89-1-501 through 89-1-523, as 134 follows:

135 (a) In the case of a sale, as soon as practicable136 before transfer of title.

137 (b) In the case of transfer by a real property sales 138 contract, or by a lease together with an option to purchase, or a ground lease coupled with improvements, as soon as practicable 139 140 before execution of the contract. For the purpose of this 141 paragraph, "execution" means the making or acceptance of an offer. 142 With respect to any transfer subject to paragraph (a) or (b), 143 the transferor shall indicate compliance with Sections 89-1-501 through 89-1-523 either on the receipt for deposit, the real 144 property sales contract, the lease, or any addendum attached 145 146 thereto or on a separate document.

147 If any disclosure, or any material amendment of any 148 disclosure, required to be made by Sections 89-1-501 through 149 89-1-523, is delivered after the execution of an offer to 150 purchase, the transferee shall have three (3) days after delivery 151 in person or five (5) days after delivery by deposit in the mail, 152 to terminate his or her offer by delivery of a written notice of 153 termination to the transferor or the transferor's agent.

If a transferor of real property subject to Sections 154 (2)155 89-1-501 through 89-1-523 shall fail to deliver the disclosure statement required by Sections 89-1-501 through 89-1-523, or fails 156 157 to complete some portion of the disclosure statement, the 158 prospective transferee is presumed to be on notice to inquire of 159 the transferor concerning the content of the disclosure or the 160 lack thereof. Any duly licensed real estate broker or salesperson 161 involved with the transaction shall have no duty or obligation nor 162 be subject to discipline or other action of any kind by any 163 licensing authority of the State of Mississippi, pertaining to the 164 disclosure or the failure of any disclosure to comply with 165 Sections 89-1-501 through 89-1-523, or the delivery thereof.

SECTION 3. Section 89-1-519, Mississippi Code of 1972, which provides that no person or entity shall be deemed the agent of the transferor or transferee for purposes of the disclosure requirements of Sections 89-1-501 through 89-1-523, is repealed.
SECTION 4. Section 89-1-523, Mississippi Code of 1972, is

171 amended as follows:

H. B. No. 1271 **~ OFFICIAL ~** 24/HR43/R1224.2 PAGE 7 (GT\EW) 172 89-1-523. (1) No transfer subject to Sections 89-1-501 173 through 89-1-523 shall be invalidated solely because of the 174 failure of any person to comply with any provision of Sections 175 89-1-501 through 89-1-523.

176 (2) Notwithstanding any other provision of law to the
177 contrary, no real estate licensee shall be subject to discipline
178 or other action of any kind by any licensing authority of the
179 State of Mississippi pertaining to information required to be
180 disclosed by Section 89-1-501 through 89-1-523 or delivery of
181 information required to be disclosed by Sections 89-1-501 through
182 89-1-523.

183 SECTION 5. This act shall take effect and be in force from 184 and after its passage.