Senate Amendments to House Bill No. 833

TO THE CLERK OF THE HOUSE:

THIS IS TO INFORM YOU THAT THE SENATE HAS ADOPTED THE AMENDMENTS SET OUT BELOW:

AMENDMENT NO. 1

Amend by striking all after the enacting clause and inserting in lieu thereof the following:

SECTION 1. Section 63-17-75, Mississippi Code of 1972, is amended as follows:

63-17-75. Within ninety (90) days after July 1, 1970, all 13 14 persons who on July 1, 1970, are engaged in a business or occupation for which a license is required under the Mississippi 15 16 Motor Vehicle Commission Law shall make application on forms 17 prescribed by the commission for their respective licenses. All 18 such persons shall be permitted, without a license, to continue to engage in the business or occupation for which a license is 19 20 applied for until the license is either granted or, in case it is 21 denied, until the applicant has exhausted or has had an 22 opportunity to exhaust all of his remedies under Section 63-17-99. 23 No person not engaged in a business or occupation requiring such a 24 license on July 1, 1970, shall be permitted to engage in such 25 business or occupation until he shall have first obtained a 26 license to engage in such business or occupation.

27 Applications for licenses shall be verified by the oath or 28 affirmation of the applicants and shall be on forms prescribed by 29 the commission and furnished to such applicants. Applications shall contain such information as the commission deems necessary 30 31 to enable it to fully determine the qualifications and eligibility 32 of the several applicants to receive the license or licenses applied for. The commission shall require that there be set forth 33 34 in each application information relating to the applicant's 35 financial standing, the applicant's business integrity, whether the applicant has an established place of business and is 36 37 primarily engaged in the pursuit, avocation or business for which a license or licenses is applied for, and whether the applicant is 38 39 able to properly conduct the business for which a license or licenses is applied for, and such other pertinent information 40 41 consistent with the safeguarding of the public interest and public 42 welfare. Applications for license as a motor vehicle dealer 43 shall, in addition to the foregoing, be accompanied by the filing with the commission of a bona fide contract or franchise then in 44 45 effect between the applicant and a manufacturer, distributor or 46 wholesaler of the new motor vehicle or vehicles proposed to be 47 dealt in, unless such contract or franchise has already been filed with the commission in connection with a previous application made 48 by such applicant, in which event the applicant shall, in lieu of 49 50 again filing the contract or franchise, identify the contract or franchise by appropriate reference and file all revisions and 51 52 additions, if any, which have been made to said contract or

53 franchise. The applicant must furnish satisfactory evidence that 54 he or it maintains adequate space in the building or structure 55 wherein his or its established business is conducted for the display of new motor vehicles, or he will have such facilities 56 57 within a reasonable time after receiving a license, and that he or 58 it has or will have adequate facilities in said building or structure for the repair and servicing of motor vehicles and the 59 60 storage of new parts and accessories for same. However, the 61 failure to furnish the evidence called for in the preceding sentence shall not constitute sufficient cause for denying a 62 63 license to any motor vehicle dealer who on July 1, 1970, was an 64 enfranchised new motor vehicle dealer in this state of a 65 manufacturer, distributor or wholesaler of new motor vehicles and 66 who continued to be such a dealer from such date until application 67 was made for a license as a motor vehicle dealer.

68 New applications for licenses as a new, used or wholesale 69 motor vehicle dealer shall, in addition to the foregoing, be 70 accompanied by the filing with the commission of a corporate 71 surety bond in the penal sum of Twenty-five Thousand Dollars 72 (\$25,000.00) on a bond form approved by the commission. However, 73 an applicant for licenses at multiple locations may choose to 74 provide a corporate surety bond in the penal sum of One Hundred 75 Thousand Dollars (\$100,000.00) covering all licensed locations of 76 the same capacity in lieu of separate bonds for each location. 77 The bond shall be in effect upon the applicant being licensed 78 and shall be conditioned upon his complying with the provisions of H. B. 833

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79 the Mississippi Motor Vehicle Commission Law. The bond shall be 80 an indemnity for any loss sustained by any person by reason of the acts of the person bonded when those acts constitute grounds for 81 the suspension or revocation of license. The bond shall be 82 83 executed in the name of the State of Mississippi for the benefit 84 of any aggrieved party. The aggregate liability of the surety for any claimants, regardless of the number of years this bond is in 85 86 force or has been in effect, shall not exceed the amount of the 87 The proceeds of the bond shall be paid upon receipt by the bond. 88 commission of a final judgment from a Mississippi court of 89 competent jurisdiction against the principal and in favor of an 90 aggrieved party.

91 New, used and wholesale motor vehicle dealers shall be 92 required to maintain motor vehicle liability insurance providing 93 blanket coverage on vehicles operated on the public streets and 94 highways of this state, including vehicles in dealership inventory 95 unless the motor vehicle dealer's inventory does not have a motor. Evidence of liability insurance for business and inventory 96 97 vehicles shall be filed with the application for license, and the 98 application for license shall be denied if proof of liability 99 insurance satisfactory to the Department of Revenue is not 100 provided.

Except as expressly allowed by Section 63-17-109, no motor vehicle manufacturer, factory branch, distributor, distributor branch or subsidiary thereof, is eligible to directly through any parent, subsidiary or affiliated entity, whether or not such motor H. B. 833 PAGE 4 105 vehicle manufacturer, factory branch, distributor, distributor 106 branch or subsidiary thereof has entered into a franchise with any 107 person or entity in this state: (a) own any ownership interest 108 in, operate or control any motor vehicle dealer or dealership in 109 this state for the same type or classification of motor vehicle 110 that it manufactures or distributes; (b) apply for a motor vehicle 111 dealers license; or (c) be licensed as a new motor vehicle dealer 112 in this state.

SECTION 2. Section 63-17-109, Mississippi Code of 1972, is amended as follows:

115 63-17-109. (1) In the event of a proposed sale or transfer 116 of a dealership and the franchise agreement for the dealership 117 contains a right of first refusal in favor of the manufacturer or 118 distributor, notwithstanding the terms of the franchise agreement, 119 the manufacturer or distributor shall be permitted to exercise a 120 right of first refusal to acquire the dealership only if all of 121 the following requirements are met:

122 The manufacturer or distributor sends by certified (a) 123 mail, return receipt requested, or any other reliable means of 124 communication, notice of its intent to exercise its right of first 125 refusal within sixty (60) days of receipt of the executed contract 126 for the proposed sale or transfer and completed application and 127 related documents reasonably requested by the manufacturer or 128 distributor. The manufacturer or distributor shall provide the 129 application and notice of other requirements within fifteen (15) 130 days of request. In no event shall the manufacturer or

distributor exercise its right of first refusal more than one hundred twenty (120) days after receipt of the executed contract. The manufacturer or distributor and the applicant shall act in good faith to provide the required information in a timely and expeditious manner.

(b) The exercise of the right of first refusal will result in the motor vehicle dealer receiving consideration, terms and conditions that are either the same as or greater than that for which such dealer has contracted for in connection with the proposed transaction.

141 (2) The manufacturer's or distributor's right of first 142 refusal shall not apply to a transaction involving one (1) of the 143 following:

(a) A designated family member or members, including
the spouse, child or grandchild, spouse of a child or grandchild,
brother, sister or parent of the dealer-operator, or one or more
motor vehicle dealer owners;

(b) A manager employed by the motor vehicle dealer in
the dealership during the previous five (5) years that is
otherwise qualified as a dealer-operator;

151 (c) A partnership or corporation controlled by any of152 the family members of the dealer-operator;

(d) A trust arrangement established or to be established for the purpose of allowing the new motor vehicle dealer to continue to qualify as such pursuant to the manufacturer's or distributor's standards, or provides for the H. B. 833 PAGE 6 157 succession of the franchise agreement to designated family members 158 or qualified management in the event of the death or incapacity of 159 the dealer-operator or its principal owner or owners.

160 (3) The manufacturer or distributor shall pay the (a) 161 reasonable expenses, including attorneys' fees which do not exceed 162 the usual, customary and reasonable fees charged for similar work 163 done for other clients, incurred by the proposed owner prior to 164 the exercise of the right of first refusal in negotiating and 165 implementing the contract for the proposed sale of the dealership. 166 The expenses and attorneys' fees shall be paid to the proposed new 167 owner at the time of the closing of the sale at which the 168 manufacturer or distributor exercises its right of first refusal.

(b) No payment of expenses and attorneys' fees shall be required if the person claiming reimbursement has not submitted or caused to be submitted an accounting of those expenses within thirty (30) days after the receipt of the manufacturer's or distributor's written request for the accounting. A manufacturer or distributor may request the accounting before exercising its right of first refusal.

(4) If the selling dealer discloses the manufacturer's right of first refusal to the proposed owner in writing, the motor vehicle dealer shall not have any liability to any person as a result of a manufacturer or distributor exercising its right of first refusal and the manufacturer or distributor shall assume the defense of the selling motor vehicle dealer for any claims by the

182 proposed owner arising from the exercise of the right of first 183 refusal.

184 (5) If the manufacturer or distributor does not exercise its 185 right of first refusal within the time period set forth in 186 subsection (1)(a), the manufacturer or distributor shall act upon 187 the proposed sale of the franchise promptly and in good faith but 188 in no event more than one hundred twenty (120) days after receipt 189 of the completed application and related documents reasonably 190 requested by the manufacturer or distributor.

191 (6) Neither Section 63-17-75 nor this section shall be
192 construed to prohibit any of the following:

193 The ownership, operation or control by a (a) 194 manufacturer, factory branch, distributor, distributor branch or 195 subsidiary thereof, of a dealership for a temporary period (not to 196 exceed one (1) year) during the transition from one (1) licensed motor vehicle dealer to another. The commission may extend the 197 198 temporary ownership, operation or control period upon a showing of good cause by the manufacturer, factory branch, distributor, 199 200 distributor branch, or subsidiary thereof. 201 (b) The ownership or control of a dealership by a 202 manufacturer, factory branch, distributor, distributor branch or 203 subsidiary thereof, while in a bona fide relationship with an 204 independent person, other than a manufacturer, factory branch, 205 distributor, distributor branch or an agent or affiliate thereof, 206 who has made a significant, bona fide, unencumbered initial 207 investment in the dealership that is subject to loss and who can H. B. 833 PAGE 8

208 reasonably expect to acquire full ownership of the dealership

209 within a reasonable period of time, and on reasonable terms and

- 210 conditions.
- 211 (c) The ownership, operation or control of not more

212 than one (1) motor vehicle dealership location within this state

213 by a manufacturer that manufactures and sells only motor vehicles

214 that are plug-in electric vehicles that do not rely on any

215 nonelectric source of power in all modes of operation, provided

216 that the dealership has been continuously licensed since August 1,

217 2021, and provided that the ownership or controlling interest in

218 the dealership is not transferred, sold or conveyed to another

219 person required to be licensed under this title.

220 **SECTION 3.** This act shall take effect and be in force from 221 and after July 1, 2022 and shall stand repealed on June 30, 2022.

Further, amend by striking the title in its entirety and

inserting in lieu thereof the following:

AN ACT TO AMEND SECTION 63-17-75, MISSISSIPPI CODE OF 1972, 1 2 TO REVISE THE MISSISSIPPI MOTOR VEHICLE COMMISSION LAW TO PROHIBIT 3 CERTAIN DIRECT SALES ACTIVITIES BY A MOTOR VEHICLE MANUFACTURER, 4 FACTORY BRANCH, DISTRIBUTOR, DISTRIBUTOR BRANCH OR SUBSIDIARY 5 THEREOF; TO AMEND SECTION 63-17-109, MISSISSIPPI CODE OF 1972, TO 6 CLARIFY WHAT THE MISSISSIPPI MOTOR VEHICLE COMMISSION LAW DOES NOT 7 PROHIBIT REGARDING A MOTOR VEHICLE MANUFACTURER, FACTORY BRANCH, DISTRIBUTOR, DISTRIBUTOR BRANCH OR SUBSIDIARY THEREOF; AND FOR 8 9 RELATED PURPOSES.

SS36\HB833A.6J

Eugene S. Clarke Secretary of the Senate