By: Representatives Wooten, Blackmon, Ellis

To: Banking and Financial Services

## HOUSE BILL NO. 1511

AN ACT TO ESTABLISH PROCEDURES FOR THE FORECLOSURE OF MORTGAGES BY ADVERTISEMENT UNDER WHICH A BORROWER MUST BE GIVEN AN OPPORTUNITY TO MEET WITH A LENDER REGARDING MODIFICATION OF A MORTGAGE LOAN ON A PRINCIPAL RESIDENCE BEFORE FORECLOSURE PROCEEDINGS MAY BE BEGUN; TO PROHIBIT A PARTY FROM BEGINNING 5 6 FORECLOSURE PROCEEDINGS BY ADVERTISEMENT IF THE PRESCRIBED 7 PROCEDURES HAVE NOT BEEN FOLLOWED OR THE APPLICABLE TIME LIMITS HAVE NOT EXPIRED, OR IF THE PARTIES HAVE AGREED TO MODIFY THE LOAN 8 AND THE BORROWER IS NOT IN DEFAULT; TO REQUIRE A FORECLOSING 9 PARTY, BEFORE PROCEEDING WITH A FORECLOSURE SALE BY ADVERTISEMENT, 10 TO MAIL TO THE BORROWER A WRITTEN NOTICE CONTAINING SPECIFIED 11 INFORMATION, INCLUDING THE NAME OF A DESIGNATED CONTACT PERSON WHO 12 WILL HAVE THE AUTHORITY TO MAKE MODIFICATION AGREEMENTS AND A LIST 13 OF APPROVED HOUSING COUNSELORS; TO ALLOW THE BORROWER TO BRING AN 14 ACTION TO ENJOIN THE FORECLOSURE IF THE REQUIRED NOTICE WAS NOT 15 SERVED; TO REQUIRE THE BORROWER TO CONTACT A HOUSING COUNSELOR IF 16 HE OR SHE WISHES TO WORK OUT A MODIFICATION, AND REQUIRE THE 17 COUNSELOR TO SCHEDULE A MEETING WITH THE DESIGNATED CONTACT 18 PERSON; TO PROVIDE THAT FORECLOSURE PROCEEDINGS MAY NOT BE BEGUN 19 UNTIL 90 DAYS AFTER THE NOTICE WAS SENT, IF THE BORROWER REQUESTS 20 A MEETING; TO REQUIRE THE BORROWER, THE DESIGNATED PERSON, OR THE 21 22 HOUSING COUNSELOR TO CALCULATE A MODIFIED PAYMENT IF THE MEETING 23 DOES NOT RESULT IN AN AGREEMENT; TO REQUIRE THE MISSISSIPPI HOME CORPORATION TO PREPARE A LIST OF APPROVED HOUSING COUNSELORS; TO 24 AMEND SECTIONS 89-1-55 AND 89-1-57, MISSISSIPPI CODE OF 1972, TO 25 CONFORM TO THE PROVISIONS OF THIS ACT; AND FOR RELATED PURPOSES. 26 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: 2.7

- 28 SECTION 1. As used in this act, unless the context otherwise 29 requires:
- 30 "Borrower" means the mortgagor. (a)
- "Mortgage holder" means the owner of the 31
- indebtedness or of an interest in the indebtedness that is secured 32
- 33 by the mortgage.
- 34 (c) "Mortgage servicer" means the servicing agent of
- 35 the mortgage.
- SECTION 2. (1) Every mortgage of real estate, which 36
- 37 contains a power of sale, upon default being made in any condition

- 38 of the mortgage, may be foreclosed by advertisement, in the cases
- 39 and in the manner specified in this act. However, the procedures
- 40 set forth in this act shall not apply to mortgages of real estate
- 41 held by the Mississippi Home Corporation.
- 42 (2) Subject to subsection (5) of this section, a party may
- 43 foreclose a mortgage by advertisement if all of the following
- 44 circumstances exist:
- 45 (a) A default in a condition of the mortgage has
- 46 occurred, by which the power to sell became operative.
- 47 (b) An action or proceeding has not been instituted, at
- 18 law, to recover the debt secured by the mortgage or any part of
- 49 the mortgage; or, if an action or proceeding has been instituted,
- 50 the action or proceeding has been discontinued; or an execution on
- 51 a judgment rendered in an action or proceeding has been returned
- 52 unsatisfied, in whole or in part.
- 53 (c) The mortgage containing the power of sale has been
- 54 properly recorded.
- 55 (d) The party foreclosing the mortgage is either the
- 56 owner of the indebtedness or of an interest in the indebtedness
- 57 secured by the mortgage or the servicing agent of the mortgage.
- 58 (3) If a mortgage is given to secure the payment of money by
- 59 installments, each of the installments mentioned in the mortgage
- 60 after the first shall be treated as a separate and independent
- 61 mortgage. The mortgage for each of the installments may be
- 62 foreclosed in the same manner and with the same effect as if a
- 63 separate mortgage were given for each later installment. A
- 64 redemption of a sale by the mortgagor has the same effect as if
- 65 the sale for the installment had been made upon an independent
- 66 prior mortgage.
- 67 (4) If the party foreclosing a mortgage by advertisement is
- 68 not the original mortgagee, a record chain of title shall exist
- 69 before the date of sale under Section 89-1-55 evidencing the
- 70 assignment of the mortgage to the party foreclosing the mortgage.

- 71 (5) A party shall not begin proceedings under this act to 72 foreclose a mortgage of property described in Section 3(1) of this 73 act if one or more of the following apply:
- 74 (a) Notice has not been mailed to the mortgagor as 75 required by Section 3 of this act.
- (b) After a notice is mailed to the mortgagor under
  Section 3 of this act, the time for a housing counselor to notify
  the person designated under Section 3(1)(c) of this act of a
  request by the mortgagor under Section 4(1) of this act has not
  expired.
- (c) Within fourteen (14) days after a notice is mailed to the mortgagor under Section 3 of this act, the mortgagor has requested a meeting under Section 4 of this act with the person designated under Section 3(1)(c) of this act and ninety (90) days have not passed after the notice was mailed.
- (d) The mortgagor has requested a meeting under Section
  4 of this act with the person designated under Section 3(1)(c) of
  this act, the mortgagor has provided documents if requested under
  Section 4(2) of this act, and the person designated under
  Section 3(1)(c) of this act has not met or negotiated with the
  mortgagor under this act.
- 92 (e) The mortgagor and mortgagee have agreed to modify 93 the mortgage loan and the mortgagor is not in default under the 94 modified agreement.
- 95 (f) Calculations under Section 5(1) of this act show 96 that the mortgagor is eligible for a loan modification and 97 foreclosure under this act is not allowed under Section 5(7) of 98 this act.
- 99 (6) Subsection (5) of this section applies only to
  100 proceedings under this act in which the first notice of the
  101 foreclosure sale as provided under Section 89-1-55 is published
  102 after the effective date of this act.



- SECTION 3. (1) Subject to subsection (6) of this section,

  before proceeding with a sale under this act of property claimed

  as a principal residence, the foreclosing party shall serve a

  written notice on the borrower that contains all of the following

  information:
- 108 (a) The reasons that the mortgage loan is in default 109 and the amount that is due and owing under the mortgage loan.
- 110 (b) The names, addresses, and telephone numbers of the 111 mortgage holder, the mortgage servicer, or any agent designated by 112 the mortgage holder or mortgage servicer.
- (c) A designation of one (1) of the persons named in paragraph (b) of this subsection as the person to contact and that has the authority to make agreements under Sections 4 and 5 of this act.
  - (d) That enclosed with the notice is a list of housing counselors prepared by the Mississippi Home Corporation and that within fourteen (14) days after the notice is sent, the borrower may request a meeting with the person designated under paragraph (c) of this subsection to attempt to work out a modification of the mortgage loan to avoid foreclosure and that the borrower may also request a housing counselor to attend the meeting.
- (e) That if the borrower requests a meeting with the person designated under paragraph (c) of this subsection, foreclosure proceedings will not be begun until ninety (90) days after the date the notice is mailed to the borrower.
- 128 (f) That if the borrower and the person designated 129 under paragraph (c) of this subsection reach an agreement to 130 modify the mortgage loan, the mortgage will not be foreclosed if 131 the borrower abides by the terms of the agreement.
- 132 (g) That if the borrower and the person designated
  133 under paragraph (c) of this subsection do not agree to modify the
  134 mortgage loan but it is determined that the borrower meets
  135 criteria for a modification under Section 5(1) of this act and

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- 136 foreclosure under this act is not allowed under Section 5(7) of
- 137 this act, the foreclosure of the mortgage will proceed before a
- 138 judge under Sections 11-5-93 through 11-5-117 instead of by
- 139 advertisement.
- (h) That the borrower has the right to contact an
- 141 attorney, and the telephone numbers of The Mississippi Bar's
- 142 lawyer referral service and of a local legal aid office serving
- 143 the area in which the property is situated.
- 144 (2) A person who serves a notice under subsection (1) of
- 145 this section shall enclose with the notice a list prepared by the
- 146 Mississippi Home Corporation under Section 6 of this act of the
- 147 names, addresses, and telephone numbers of housing counselors
- 148 approved by the United States Department of Housing and Urban
- 149 Development or the Mississippi Home Corporation.
- 150 (3) A person shall serve a notice under subsection (1) of
- 151 this section by mailing the notice by regular first-class mail and
- 152 by certified mail, return receipt requested, with delivery
- 153 restricted to the borrower, both sent to the borrower's last known
- 154 address.
- 155 (4) Within seven (7) days after mailing a notice under
- 156 subsection (3) of this section, the person who mails the notice
- 157 shall publish a notice informing the borrower of the borrower's
- 158 rights under this section. The person shall publish the
- 159 information one (1) time in the same manner as is required for
- 160 publishing a notice of foreclosure sale under Section 89-1-55.
- 161 The notice under this subsection shall contain all of the
- 162 following information:
- 163 (a) The borrower's name and the property address.
- 164 (b) A statement that informs the borrower of all of the
- 165 following:
- 166 (i) That the borrower has the right to request a
- 167 meeting with the mortgage holder or mortgage servicer.



168	(ii) The name of the person designated under	
169	subsection (1)(c) of this section as the person to contact and	
170	that has the authority to make agreements under Sections 4 and	5
171	of this act.	

- (iii) That the borrower may contact a housing

  counselor by visiting the Mississippi Home Corporation's Web site

  or by calling the Mississippi Home Corporation.
- 175 (iv) The Web site address and telephone number of the Mississippi Home Corporation.
- (v) That if the borrower requests a meeting with the person designated under subsection (1)(c) of this section, foreclosure proceedings will not be begun until ninety (90) days after the date the notice is mailed to the borrower.
- (vi) That if the borrower and the person

  designated under subsection (1)(c) of this section reach an

  agreement to modify the mortgage loan, the mortgage will not be

  foreclosed if the borrower abides by the terms of the agreement.
- (vii) That the borrower has the right to contact an attorney, and the telephone number of The Mississippi Bar's lawyer referral service.
- 188 (5) A borrower on whom notice is required to be served under
  189 this section who is not served and against whom foreclosure
  190 proceedings are begun under this act may bring an action in the
  191 chancery court for the county in which the mortgaged property is
  192 situated to enjoin the foreclosure.
- 193 (6) If the borrower and the person designated under
  194 subsection (1)(c) of this section have previously agreed to modify
  195 the mortgage loan under Section 4 of this act, this section and
  196 Sections 4 and 5 of this act do not apply unless the borrower has
  197 complied with the terms of the mortgage loan, as modified, for one
  198 (1) year after the date of the modification.
- 199 SECTION 4. (1) A borrower who wishes to participate in

  200 negotiations to attempt to work out a modification of a mortgage

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- loan shall contact a housing counselor from the list provided
  under Section 3 of this act within fourteen (14) days after the
  list is mailed to the borrower. Within ten (10) days after being
  contacted by a borrower, a housing counselor shall inform the
  person designated under Section 3(1)(c) of this act in writing of
  the borrower's request.
- 207 (2) After being informed of a borrower's request to meet
  208 under this section, the person designated under Section 3(1)(c) of
  209 this act may request the borrower to provide any documents that
  210 are necessary to determine whether the borrower is eligible for a
  211 modification under Section 5 of this act. The borrower shall give
  212 the person designated under Section 3(1)(c) of this act copies of
  213 any documents requested under this section.

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- (3) A housing counselor contacted by a borrower under this section shall schedule a meeting between the borrower and the person designated under Section 3(1)(c) of this act to attempt to work out a modification of the mortgage loan. At the request of the borrower, the housing counselor will attend the meeting. The meeting and any later meetings shall be held at a time and place that is convenient to all parties, or in the county where the property is situated.
- 222 **SECTION 5.** (1) If a borrower has contacted a housing counselor under Section 4 but the process has not resulted in an 223 agreement to modify the mortgage loan, the person designated under 224 225 Section 3(1)(c) of this act shall work with the borrower to 226 determine whether the borrower qualifies for a loan modification. Unless the loan is described in subsection (2) or (3) of this 227 228 section, in making the determination under this subsection, the 229 person designated under Section 3(1)(c) of this act shall use a 230 loan modification program or process that includes all of the 231 following features:
- 232 (a) The loan modification program or process targets a
  233 ratio of the borrower's housing-related debt to the borrower's

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- 234 gross income of thirty-eight percent (38%) or less, on an
- 235 aggregate basis. Housing-related debt under this paragraph
- 236 includes mortgage principal and interest, property taxes,
- 237 insurance, and homeowner's fees.
- (b) To reach the thirty-eight percent (38%) target
- 239 specified in paragraph (a) of this subsection, one or more of the
- 240 following features:
- 241 (i) An interest rate reduction, as needed, subject
- 242 to a floor of three percent (3%), for a fixed term of at least
- 243 five (5) years.
- 244 (ii) An extension of the amortization period for
- 245 the loan term, to forty (40) years or less from the date of the
- 246 loan modification.
- 247 (iii) Deferral of some portion of the amount of
- 248 the unpaid principal balance of twenty percent (20%) or less,
- 249 until maturity, refinancing of the loan, or sale of the property.
- 250 (iv) Reduction or elimination of late fees.
- 251 (2) In making the determination under subsection (1) of this
- 252 section, if the mortgage loan is pooled for sale to an investor
- 253 that is a governmental entity, the person designated under Section
- 3(1) (c) of this act shall follow the modification guidelines
- 255 dictated by the governmental entity.
- 256 (3) In making the determination under subsection (1) of this
- 257 section, if the mortgage loan has been sold to a
- 258 government-sponsored enterprise, the person designated under
- 259 Section 3(1)(c) of this act shall follow the modification
- 260 guidelines dictated by the government-sponsored enterprise.
- 261 (4) This section does not prohibit a loan modification on
- 262 other terms or another loss mitigation strategy instead of
- 263 modification if the other modification or strategy is agreed to by
- the borrower and the person designated under Section 3(1)(c) of
- 265 this act.



- 266 (5) The person designated under Section 3(1)(c) of this act 267 shall provide the borrower with both of the following:
- 268 (a) A copy of any calculations made by the person under 269 this section.
- 270 (b) If requested by the borrower, a copy of the 271 program, process, or guidelines under which the determination 272 under subsection (1) of this section was made.
- 273 Subject to subsection (7) of this section, if the results of the calculation under subsection (1) of this section 274 275 are that the borrower is eligible for a modification, the mortgage 276 holder or mortgage servicer shall not foreclose the mortgage under 277 this act but may proceed before a judge under Sections 11-5-93 through 11-5-117. If the results of the calculation under 278 279 subsection (1) of this section are that the borrower is not eligible for a modification or if subsection (7) of this section 280 281 applies, the mortgage holder or mortgage lender may foreclose the mortgage under this act. 282
- 283 (7) If the determination under subsection (1) of this 284 section is that the borrower is eligible for a modification, the 285 mortgage holder or mortgage servicer may proceed to foreclose the 286 mortgage under this act if both of the following apply:
- 287 (a) The person designated under Section 3(1)(c) of this
  288 act has in good faith offered the borrower a modification
  289 agreement prepared in accordance with the modification
  290 determination.
- 291 (b) For reasons not related to any action or inaction 292 of the mortgage holder or mortgage servicer, the borrower has not 293 executed and returned the modification agreement within fourteen 294 (14) days after the borrower received the agreement.
- 295 (8) If a mortgage holder or mortgage servicer begins
  296 foreclosure proceedings under this act in violation of this
  297 section, the borrower may file an action in the chancery court for
  298 the county where the mortgaged property is situated to convert the

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299 foreclosure proceeding to a judicial foreclosure. If a borrower 300 files an action under this section and the court determines that 301 the borrower participated in the process under Section 4 of this 302 act, a modification agreement was not reached, and the borrower is 303 eligible for modification under subsection (1) of this act, and 304 subsection (7) of this act does not apply, the court shall enjoin 305 foreclosure of the mortgage by advertisement and order that the 306 foreclosure proceed under Sections 11-5-93 through 11-5-117. 307 **SECTION 6.** The Mississippi Home Corporation shall develop the list of housing counselors approved by the United States 308 309 Department of Housing and Urban Development or by the Mississippi 310 Home Corporation who may perform the duties of housing counselor 311 under Sections 3 through 5 of this act. 312 SECTION 7. Section 89-1-55, Mississippi Code of 1972, is amended as follows: 313 314 89-1-55. (1) All lands comprising a single tract, and wholly described by the subdivisions of the governmental surveys, 315 316 sold under mortgages and deeds of trust, shall be sold in the 317

wholly described by the subdivisions of the governmental surveys, sold under mortgages and deeds of trust, shall be sold in the manner provided by Section 111 of the Mississippi Constitution of 1890 for the sale of lands in pursuance of a decree of court, or under execution. All lands sold at public outcry under deeds of trust or other contracts shall be sold in the county in which the land is located, or in the county of the residence of the grantor, or one (1) of the grantors in the trust deed, provided that where the land is situated in two (2) or more counties, the parties may contract for a sale of the whole in any of the counties in which any part of the land lies. Sale of those lands shall be advertised for three (3) consecutive weeks preceding the sale, in a newspaper published in the county, or, if none is so published, in some paper having a general circulation in the county, and by posting one (1) notice at the courthouse of the county where the land is situated, for that time, and the notice and advertisement shall disclose the name of the original mortgagor or mortgagors in

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332	the deed of trust or other contract. No sale of lands under a
333	deed of trust or mortgage, shall be valid unless the sale has been
334	advertised as * * * provided for in this section, regardless of
335	any contract to the contrary. An error in the mode of sale such
336	as makes the sale void will not be cured by any statute of
337	limitations, except as to the ten-year statute of adverse

- 339 (2) This section shall be subject to the provisions of 340 Sections 1 through 6 of this act.
- 341 **SECTION 8.** Section 89-1-57, Mississippi Code of 1972, is 342 amended as follows:
  - 89-1-57. (1) If a deed of trust or mortgage, with a power of sale, <u>is</u> silent as to the place and terms of sale and mode of advertising, a sale may be made after condition broken, for cash, upon such notice, and at such time and place as is required for sheriff's sale of like property. But all <u>of those</u> sales shall be made in the county where the land is located, or in the county of the residence of the grantor or one (1) of the grantors, provided that where the land is situated in two (2) or more counties, the parties may contract for a sale of the whole, or any part thereof, in either county in which a part of the land lies.
- 353 (2) This section shall be subject to the provisions of 354 Sections 1 through 6 of this act.
- 355 **SECTION 9.** This act shall take effect and be in force from 356 and after July 1, 2010.

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possession.