By: Representative Formby

To: Insurance

## HOUSE BILL NO. 1524 (As Sent to Governor)

1	AN ACT TO PROVIDE FOR THE LICENSURE AND REGULATION OF PUBLIC
2	ADJUSTERS BY THE COMMISSIONER OF INSURANCE; TO REQUIRE PUBLIC
3	ADJUSTERS TO ENSURE THAT ALL CONTRACTS FOR THEIR SERVICES ARE IN
4	WRITING; TO LIMIT THE COMPENSATION PAID TO PUBLIC ADJUSTERS; TO
5	REQUIRE PUBLIC ADJUSTERS TO ADHERE TO CERTAIN ETHICAL

- 6 REQUIREMENTS; AND FOR RELATED PURPOSES.
- 7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:
- 8 **SECTION 1.** As used in this act, unless the context otherwise 9 requires:
- 10 (a) "Certified" means, except as used in Section 10(2)
- 11 of this act, written representations addressed to the commissioner
- 12 concerning the integrity, competence and qualifications of a
- 13 person, in form and content satisfactory to the commissioner, or
- 14 concerning other matters as the commissioner may by regulation
- 15 hereafter prescribe.
- 16 (b) "Commissioner" means the Commissioner of Insurance.
- 17 (c) "Department" means the Mississippi Insurance
- 18 Department.
- 19 (d) "Insurer" means any insurance company or
- 20 self-insured person or entity.
- 21 (e) "Public adjuster" means any person who, for
- 22 compensation or any other thing of value on behalf of the insured
- 23 and subject to the prohibition provided in Section 73-3-55:
- 24 (i) Acts or aids, solely in relation to first
- 25 party claims arising under insurance contracts that insure the
- 26 real or personal property of the insured, on behalf of an insured
- 27 in negotiating for, or effecting the settlement of, a claim for
- loss or damage covered by an insurance contract;

29	(ii) Advertises for employment as a public
30	adjuster of insurance claims or solicits business or represents
31	himself or herself to the public as a public adjuster of first
32	party insurance claims for losses or damages arising out of
33	policies of insurance that insure real or personal property; or
34	(iii) Directly or indirectly solicits business,
35	investigates or adjusts losses, or advises an insured about first
36	party claims for losses or damages arising out of policies of
37	insurance that insure real or personal property for another person
38	engaged in the business of adjusting losses or damages covered by
39	an insurance policy, for the insured.
40	A public adjuster shall not include an attorney at law who
41	does not advertise or represent that he is a public adjuster.
42	<b>SECTION 2.</b> (1) No person shall act as or hold himself out
43	to be a public adjuster in this state unless he is licensed
44	therefor by the commissioner, except that an individual, who is
45	undergoing education and training as a public adjuster under the
46	direction and supervision of a licensed public adjuster for a
47	period not exceeding twelve (12) months may act as a public
48	adjuster without having a public adjuster's license, if at the
49	beginning of such training period, the name of such trainee has
50	been registered as such with the commissioner.
51	(2) Any person who violates the provisions of this section
52	shall be guilty of a misdemeanor and, upon conviction thereof,
53	shall be punished by a fine of not more than One Thousand Dollars
54	(\$1,000.00) or by confinement in the county jail for not more than
55	one (1) year, or by both such fine and confinement.
56	<b>SECTION 3.</b> Application for a license as a public adjuster
57	shall be made to the commissioner upon forms as prescribed and
58	furnished by the commissioner. As a part of, or in connection
59	with, any such application, the applicant shall furnish such

information concerning his identity, personal history, experience,

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- 61 business record and any other pertinent facts as the commissioner
- 62 may reasonably require.
- 63 **SECTION 4.** The commissioner may waive any license
- 64 requirement for an applicant with a valid license from another
- 65 state having license requirements substantially equivalent to
- 66 those of this state.
- 67 **SECTION 5.** In the event of a catastrophe or emergency which
- 68 arises out of a disaster, Act of God, riot, civil commotion,
- 69 conflagration or other similar occurrence, the commissioner, upon
- 70 application, may issue an emergency license to persons who are
- 71 residents or nonresidents of this state and who may or may not be
- 72 otherwise licensed public adjusters. Such emergency license shall
- 73 remain in force for a period not to exceed ninety (90) days,
- 74 unless extended for an additional period of ninety (90) days by
- 75 the commissioner. The applicant must be certified by (a) a person
- 76 licensed under the provisions of this act, or by (b) such other
- 77 person as may be approved by the commissioner. The licensed
- 78 public adjuster or other person who certifies the applicant under
- 79 the provisions of this section shall be responsible for the loss
- 80 or claims practices of the emergency license holder.
- Within five (5) days of any applicant beginning work as a
- 82 public adjuster under this section, the application and
- 83 certification provided for in the preceding paragraph shall be
- 84 provided to the commissioner without such public adjuster being
- 85 deemed in violation of this act, provided that the commissioner,
- 86 after notice and hearing, may revoke the emergency license upon
- 87 the grounds as otherwise contained in this act providing for
- 88 revocation of a public adjuster's license.
- The fee for an emergency license shall be in an amount not to
- 90 exceed Fifty Dollars (\$50.00) as determined by the commissioner
- 91 and shall be due and payable within thirty (30) days of the
- 92 issuance of such emergency license.

93	<b>SECTION 6.</b> The commissioner shall license as a public
94	adjuster only an individual who has otherwise complied with this
95	act and who has furnished evidence satisfactory to the
96	commissioner that:
97	(a) He is at least twenty-one (21) years of age;
98	(b) He is a bona fide resident of this state, or is a
99	resident of a state which will permit residents of this state to
100	act as public adjusters in such other state;
101	(c) He is a trustworthy person;
102	(d) He has had experience or special education or
103	training with reference to the handling of loss claims under
104	insurance contracts of sufficient duration and extent to make him
105	competent to fulfill the responsibilities of a public adjuster;
106	and
107	(e) He has successfully passed an examination as
108	required by the commissioner in accordance with this act or has
109	been exempted according to the provisions of this act.
110	<b>SECTION 7.</b> The commissioner shall adopt a procedure for
111	certifying continuing education programs for public adjusters.
112	Each public adjuster, in order to renew a license issued under
113	this act, shall participate in a continuing education program(s)
114	for at least twelve (12) hours each license year.
115	<b>SECTION 8.</b> (1) Each applicant for a license as a public
116	adjuster, before the issuance of such license, shall personally
117	take and pass, to the satisfaction of the commissioner, an
118	examination as a test of his qualifications and competency; but
119	the requirement of an examination shall not apply to any of the
120	following:
121	(a) An applicant for the renewal of a license issued
122	hereunder;
123	(b) An applicant who is licensed as a public adjuster,

as defined by this act, in another state with which state a

reciprocal agreement has been entered into by the commissioner; or

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- (c) Any person who has completed a course or training program in adjusting for losses as prescribed and approved by the commissioner and is certified to the commissioner upon completion of the course that such person has completed the course or training program, and has passed an examination testing his
- (2) Each examination for a license as a public adjuster

  shall be as the commissioner may prescribe and shall be of

  sufficient scope reasonably to test the applicant's knowledge

  relative to the kinds of insurance which may be dealt with under

  the license applied for and the duties, responsibilities and laws

knowledge and qualification, as prescribed by the commissioner.

137 of this state applicable to such a licensee.

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- 138 (3) The commissioner shall prepare and make available to
  139 applicants a manual or instructions specifying in general terms
  140 the subjects which may be covered in any examination for such a
  141 license.
- 142 <u>SECTION 9.</u> (1) Each license issued to a public adjuster 143 shall expire on May 31 following the date of issue, unless prior 144 thereto it is revoked or suspended by the commissioner.
- 145 (2) Each public adjuster shall file an application for renewal of license on the form and in the manner prescribed by the 146 147 commissioner for such purpose. Upon the filing of such 148 application for renewal of license and the payment of the required 149 fees, prior to the expiration date, the current license shall 150 continue to be in force until the renewal license is issued by the 151 commissioner or until the commissioner has refused for cause to issue such renewal license, as provided in this act, and has given 152 153 notice of such refusal in writing to the public adjuster.
- issued may be suspended or revoked or the renewal thereof refused
  by the commissioner, or the commissioner may levy a civil penalty
  in an amount not to exceed Five Thousand Dollars (\$5,000.00) per
  violation, or both, and any such penalty shall be deposited into
  H. B. No. 1524 \* HR40/R1519SG\*
  07/HR40/R1519SG

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- 159 the special fund of the State Treasury designated as the
- 160 "Insurance Department Fund," if, after notice and hearing as
- 161 hereinafter provided, he finds that the applicant for, or holder
- 162 of, such license:
- 163 (a) Has intentionally made a material misstatement in
- 164 the application for such license; or
- 165 (b) Has obtained, or attempted to obtain, such license
- 166 by fraud or misrepresentation; or
- 167 (c) Has misappropriated or converted to his own use or
- 168 illegally withheld money belonging to another person or entity; or
- 169 (d) Has otherwise demonstrated lack of trustworthiness
- 170 or competence to act as a public adjuster; or
- (e) Has been guilty of fraudulent or dishonest
- 172 practices or has been convicted of a felony; or
- 173 (f) Has materially misrepresented the terms and
- 174 conditions of insurance policies or contracts or failed to
- 175 identify himself as a public adjuster; or
- 176 (g) Has obtained or attempted to obtain such license
- 177 for a purpose other than holding himself out to the general public
- 178 as a public adjuster; or
- (h) Has violated any insurance laws, or any regulation,
- 180 subpoena or order of the commissioner or of another state's
- 181 commissioner of insurance.
- 182 (2) Before any license shall be refused (except for failure
- 183 to pass a required written examination) or suspended or revoked or
- 184 the renewal thereof refused hereunder, the commissioner shall give
- 185 notice of his intention so to do, by certified mail, return
- 186 receipt requested, to the applicant for or holder of such license,
- 187 and shall set a date not less than twenty (20) days from the date
- 188 of mailing such notice when the applicant or licensee may appear
- 189 to be heard and produce evidence in opposition to such refusal,
- 190 suspension or revocation. Such notice shall constitute automatic
- 191 suspension of license if the person involved is a licensed public

- In the conduct of such hearing, the commissioner or any 192 adjuster. 193 regular salaried employee of the department specially designated 194 by him for such purpose shall have the power to administer oaths, 195 to require the appearance of and examine any person under oath, 196 and to require the production of books, records or papers relevant 197 to the inquiry upon his own initiative or upon the request of the 198 applicant or licensee. Upon the termination of such hearing, findings shall be reduced to writing and, upon approval by the 199 200 commissioner, shall be filed in his office; and notice of the 201 findings shall be sent by certified mail, return receipt 202 requested, to the applicant or licensee.
- 203 (3) Where the grounds set out in subsection (1)(c) or (1)(f) 204 of this section are the grounds for any hearing, the commissioner 205 may, in his discretion in lieu of the hearing provided for in subsection (2) of this section, file a petition requesting the 206 207 court to suspend or revoke any license authorized hereunder in a 208 court of competent jurisdiction of the county or district in which 209 the alleged offense occurred. In such cases, subpoenas may be 210 issued for witnesses, and mileage and witness fees paid as in 211 other cases. All costs of such cause shall be paid by the 212 defendant, if the finding of the court be against him.
  - (4) No licensee whose license has been revoked hereunder shall be entitled to file another application for a license as a public adjuster within one (1) year from the effective date of such revocation or, if judicial review of such revocation is sought, within one (1) year from the date of final court order or decree affirming such revocation. An application filed after such one-year period shall be refused by the commissioner unless the applicant shows good cause why the revocation of his license shall not be deemed a bar to the issuance of a new license.

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222 <u>SECTION 11.</u> Any person aggrieved by any action or decision
223 of the commissioner under the provisions of this act may appeal
224 therefrom to the Circuit Court of the First Judicial District of
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07/HR40/R1519SG

- 225 Hinds County in the manner provided by law. The circuit court
- 226 shall have the authority and jurisdiction to hear the appeal and
- 227 render its decision in regard thereto in termtime or vacation.
- 228 **SECTION 12.** (1) Public adjusters shall ensure that all
- 229 contracts for their services are in writing, signed by the insured
- 230 and the public adjuster who solicited the contract, and a copy of
- 231 the contract shall be provided to the insured upon execution. All
- 232 such contracts shall be subject to the following provisions:
- 233 (a) No public adjuster shall charge, agree to, or
- 234 accept as compensation any payment, commission, fee or other thing
- of value equal to more than ten percent (10%) of any insurance
- 236 settlement or the proceeds of any claim investigated.
- 237 (b) No public adjuster shall require, demand or accept
- 238 any fee, retainer, compensation, deposit or other thing of value,
- 239 prior to partial or full settlement of a claim.
- 240 (c) Any costs to be reimbursed to a public adjuster out
- 241 of the proceeds of a settlement shall be specified by kind and
- 242 estimated amounts.
- 243 (d) A public adjuster's contract with the insured shall
- 244 be revocable or cancelable by the insured without cause and
- 245 without penalty or obligation for at least five (5) business days
- 246 after the contract is executed by the insured. Nothing in this
- 247 provision shall be construed to prevent an insured from pursuing
- 248 any civil legal remedy to revoke or cancel the contract after the
- 249 expiration of such cancellation period.
- 250 (2) Public adjusters shall adhere to the following ethical
- 251 requirements:
- 252 (a) No public adjuster shall undertake the adjustment
- 253 of any claim for which the public adjuster is not currently
- 254 competent and knowledgeable as to the terms and conditions of the
- 255 insurance coverage, or which otherwise exceeds the public
- 256 adjuster's current expertise.

(b) No public adjuster shall, as a public adjuster,
represent any person or entity whose claim the public adjuster has
previously adjusted while acting as an independent adjuster
representing any insurer, either directly or through an

independent adjusting firm retained by the insurer.

- 262 (c) A public adjuster shall not knowingly make any oral 263 or written material misrepresentations or statements to any 264 insured or potential insured which are false and intended to 265 injure any person engaged in the business of insurance.
- 266 (d) No public adjuster shall knowingly enter into a 267 contract to adjust a residential property claim subsequent to a 268 declaration of total loss by an insurer, unless the services to be 269 provided by the public adjuster can reasonably be expected to 270 result in the insured obtaining an insurance settlement, net of the public adjuster's compensation, in excess of the amount the 271 272 insured would have obtained without the services of the public 273 adjuster.
- (e) A public adjuster shall advise each insured that
  the insured has the right to retain an attorney at law of his
  choice throughout the public adjuster's investigation and
  adjustment of the claim.
- (f) If the claim is not settled by the public adjuster, the public adjuster shall advise the insured that the insured has the right to retain an attorney at law of his choice.
- (g) No public adjuster shall contract for, agree to, or receive anything of value from any attorney at law or other person acting in concert with any attorney at law (i) for referring claims to the attorney, or (ii) in connection with any claim for which the public adjuster has performed or intends to perform services.
- 287 (h) No public adjuster shall split any attorney's fee 288 with any attorney at law.

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289	(i) A public adjuster shall not testify as an expert
290	witness in any judicial or administrative proceeding while
291	maintaining a pecuniary interest in the outcome of the proceeding,
292	as otherwise permitted by Section 12(1)(a) of this act; provided,
293	however, that a public adjuster may testify as an expert witness
294	if pursuant to the terms of his contract his compensation is
295	converted to a specified hourly rate, which rate (i) is subject to
296	such limitations as may be prescribed by the commissioner, and
297	(ii) is not subject to any contingencies. In the event of a
298	conversion of the public adjuster's contract to an hourly rate
299	agreement, the prior fee arrangement shall be inadmissible at
300	trial.
301	<b>SECTION 13.</b> This act shall not be construed as entitling a
302	person who is not licensed by the Mississippi Supreme Court to
303	practice law in this state.
304	<b>SECTION 14.</b> This act is declared to be cumulative and
305	supplemental to all other valid statutes relating to insurance
306	agents, solicitors, adjusters and public adjusters. The
307	Commissioner of Insurance is directed and authorized to make such
308	reasonable rules and regulations as may be necessary for the
309	administration of this act, including, but not limited to, rules
310	and regulations (a) establishing procedures for the filing and
311	approval of contracts to be used by public adjusters and/or
312	prescribing one or more model contracts for use by public
313	adjusters, (b) regulating solicitations by public adjusters, and
314	(c) establishing bonding and/or errors and omissions insurance
315	requirements for public adjusters.

and after July 1, 2007.

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SECTION 15. This act shall take effect and be in force from