By: Senator(s) Kirby

To: Insurance

SENATE BILL NO. 2383

1	AN ACT	T TO AMEND	SECTIONS	83-17-401,	83-17-40	3, 83-17-4	05,
2	83-17-413,	83-17-415	, 83-17-41	7, 83-17-43	19, 83-17	-421 AND	•
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- 83-17-425, MISSISSIPPI CODE OF 1972, TO PROVIDE FOR THE LICENSURE AND REGULATION OF PUBLIC ADJUSTERS BY THE COMMISSIONER OF 4
- INSURANCE; TO CREATE NEW CODE SECTION 83-17-427, MISSISSIPPI CODE 5
- 6 OF 1972, TO REQUIRE PUBLIC ADJUSTERS TO ENSURE THAT ALL CONTRACTS
- 7 FOR THEIR SERVICES ARE IN WRITING AND TO REQUIRE PUBLIC ADJUSTERS
- TO ADHERE TO CERTAIN ETHICAL REQUIREMENTS; AND FOR RELATED 8
- 9 PURPOSES.
- BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: 10
- 11 SECTION 1. Section 83-17-401, Mississippi Code of 1972, is
- amended as follows: 12
- 83-17-401. As used in this article, unless the context 13
- 14 otherwise requires:
- (a) "Adjuster" means any person who, as an independent 15
- 16 contractor, or as an employee of an independent contractor,
- adjustment bureau, association, insurance company or corporation, 17
- managing general agent or self-insured, investigates or adjusts 18
- losses on behalf of either an insurer or a self-insured, or any 19
- person who supervises the handling of claims. "Adjuster" shall 20
- 21 not include:
- (i) An attorney at law who adjusts insurance 22
- 23 losses from time to time and incidental to the practice of law,
- 24 and who does not advertise or represent that he is an adjuster;
- 25 (ii) A salaried employee of an insurer who is
- regularly engaged in the adjustment, investigation or supervision 26
- of insurance claims; 27
- 28 (iii) Persons employed only for the purpose of
- 29 furnishing technical assistance to a licensed adjuster, including,

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- 30 but not limited to, photographers, estimators, private detectives,
- 31 engineers, handwriting experts and attorneys at law;
- 32 (iv) A licensed agent or general agent of an
- 33 authorized insurer who processes undisputed or uncontested losses,
- 34 or both, for such insurer under policies issued by the licensed
- 35 agent or general agent;
- 36 (v) A person who performs clerical duties with no
- 37 negotiations with the parties on disputed or contested claims, or
- 38 both; or
- 39 (vi) Any person who handles claims arising under
- 40 life, accident and health insurance policies.
- 41 (b) "Insurer" means any insurance company or
- 42 self-insured.
- 43 (c) "Commissioner" means the Commissioner of Insurance.
- (d) "Public Adjuster" means any person who contracts
- 45 with an insured to investigate, estimate and assess property and
- 46 casualty losses on behalf of a claimant, subject to the
- 47 prohibitions provided in Section 73-3-55.
- (e) "Claimant" is one who submits a claim for an
- 49 incurred loss.
- 50 **SECTION 2.** Section 83-17-403, Mississippi Code of 1972, is
- 51 amended as follows:
- 52 83-17-403. (1) No person shall act as or hold himself out
- 53 to be an adjuster or public adjuster in this state unless he is
- 54 licensed therefor by the Commissioner of Insurance in this state,
- 55 except that an individual, who is undergoing education and
- 56 training as an adjuster under the direction and supervision of a
- 57 licensed adjuster for a period not exceeding twelve (12) months
- 58 may act as an adjuster without having an adjuster's license, if at
- 59 the beginning of such training period, the name of such trainee
- 60 has been registered as such with the commissioner.
- 61 (2) Any person who violates the provisions of this section
- 62 shall be guilty of a misdemeanor and, upon conviction thereof,

- 63 shall be punished by a fine of not more than Two Hundred Fifty
- 04 Dollars (\$250.00) or by confinement in the county jail for not
- 65 more than six (6) months, or by both such fine and confinement.
- SECTION 3. Section 83-17-405, Mississippi Code of 1972, is
- 67 amended as follows:
- 83-17-405. Application for a license as an insurance
- 69 adjuster or public adjuster shall be made to the commissioner upon
- 70 forms as prescribed and furnished by the commissioner. As a part
- 71 of, or in connection with, any such application, the applicant
- 72 shall furnish such information concerning his identity, personal
- 73 history, experience, business record and any other pertinent facts
- 74 as the commissioner may reasonably require.
- 75 SECTION 4. Section 83-17-413, Mississippi Code of 1972, is
- 76 amended as follows:
- 77 83-17-413. The commissioner shall license as an insurance
- 78 adjuster or public adjuster only an individual who has otherwise
- 79 complied with this article and who has furnished evidence
- 80 satisfactory to the commissioner that:
- 81 (a) He is at least eighteen (18) years of age;
- 82 (b) He is a bona fide resident of this state, or is a
- 83 resident of a state or country which will permit residents of this
- 84 state to act as insurance adjusters in such other state or
- 85 country;
- 86 (c) If he is a nonresident of the United States, he has
- 87 complied with all federal laws pertaining to employment or the
- 88 transaction of business in the United States;
- 89 (d) He is a trustworthy person;
- 90 (e) He has had experience or special education or
- 91 training with reference to the handling of loss claims under
- 92 insurance contracts of sufficient duration and extent to make him
- 93 competent to fulfill the responsibilities of an insurance
- 94 adjuster; and

- 95 (f) He has successfully passed an examination as
- 96 required by the commissioner in accordance with this article or
- 97 has been exempted according to the provisions of this article.
- 98 SECTION 5. Section 83-17-415, Mississippi Code of 1972, is
- 99 amended as follows:
- 100 83-17-415. The commissioner shall adopt a procedure for
- 101 certifying continuing education programs. Each adjuster or public
- 102 adjuster, in order to renew a license issued under this article,
- 103 shall participate in a continuing education program(s) for at
- 104 least twelve (12) hours each license year.
- 105 SECTION 6. Section 83-17-417, Mississippi Code of 1972, is
- 106 amended as follows:
- 107 83-17-417. (1) Each applicant for a license as an adjuster
- 108 or public adjuster, before the issuance of such license, shall
- 109 personally take and pass, to the satisfaction of the commissioner,
- 110 an examination as a test of his qualifications and competency; but
- 111 the requirement of an examination shall not apply to any of the
- 112 following:
- 113 (a) An applicant who for the one-year period next
- 114 preceding the effective date of this article has been principally
- 115 engaged in the investigation, adjustment or supervision of losses
- 116 and who is so engaged on the effective date of this article;
- 117 (b) An applicant for the renewal of a license issued
- 118 hereunder;
- 119 (c) An applicant who is licensed as an insurance
- 120 adjuster, as defined by this article, in another state with which
- 121 state a reciprocal agreement has been entered into by the
- 122 commissioner; or
- 123 (d) Any person who has completed a course or training
- 124 program in adjusting of losses as prescribed and approved by the
- 125 commissioner and is certified to the commissioner upon completion
- 126 of the course that such person has completed the course or

- 127 training program, and has passed an examination testing his
- 128 knowledge and qualification, as prescribed by the commissioner.
- 129 (2) Each examination for a license as an adjuster or public
- 130 adjuster shall be as the commissioner may prescribe and shall be
- 131 of sufficient scope reasonably to test the applicant's knowledge
- 132 relative to the kinds of insurance which may be dealt with under
- 133 the license applied for and the duties, responsibilities and laws
- 134 of this state applicable to such a licensee.
- 135 (3) The commissioner shall prepare and make available to
- 136 applicants a manual or instructions specifying in general terms
- 137 the subjects which may be covered in any examination for such a
- 138 license.
- 139 **SECTION 7.** Section 83-17-419, Mississippi Code of 1972, is
- 140 amended as follows:
- 141 83-17-419. (1) Each license issued to an adjuster or public
- 142 adjuster shall expire on May 31 following the date of issue,
- 143 unless prior thereto it is revoked or suspended by the
- 144 commissioner.
- 145 (2) Each adjuster or public adjuster shall file an
- 146 application for renewal of license on the form and in the manner
- 147 prescribed by the commissioner for such purpose. Upon the filing
- 148 of such application for renewal of license and the payment of the
- 149 required fees, the current license shall continue to be in force
- 150 until the renewal license is issued by the commissioner or until
- 151 the commissioner has refused for cause to issue such renewal
- 152 license, as provided in this article, and has given notice of such
- 153 refusal in writing to the adjuster or public adjuster.
- SECTION 8. Section 83-17-421, Mississippi Code of 1972, is
- 155 amended as follows:
- 156 83-17-421. (1) A license may be refused, or a license duly
- 157 issued may be suspended or revoked or the renewal thereof refused
- 158 by the commissioner, or the commissioner may levy a civil penalty
- in an amount not to exceed One Thousand Dollars (\$1,000.00) per

- 160 violation and such penalty shall be deposited into the special
- 161 fund of the State Treasury designated as the "Insurance Department
- 162 Fund, " if, after notice and hearing as hereinafter provided, he
- 163 finds that the applicant for, or holder of, such license:
- 164 (a) Has willfully violated any provision of the
- 165 insurance laws of this state; or
- 166 (b) Has intentionally made a material misstatement in
- 167 the application for such license; or
- 168 (c) Has obtained, or attempted to obtain, such license
- 169 by fraud or misrepresentation; or
- 170 (d) Has misappropriated or converted to his own use or
- 171 illegally withheld money belonging to an insurer or beneficiary;
- 172 or
- (e) Has otherwise demonstrated lack of trustworthiness
- 174 or competence to act as an adjuster or public adjuster; or
- (f) Has been guilty of fraudulent or dishonest
- 176 practices or has been convicted of a felony; or
- 177 (g) Has materially misrepresented the terms and
- 178 conditions of insurance policies or contracts; or willfully
- 179 exaggerated prospective returns on investment features of policies
- 180 or fails to identify himself as an adjuster or public adjuster and
- 181 in so doing receives a compensation for his participation in the
- 182 sale of insurance; or
- (h) Has made or issued, or caused to be made or issued,
- 184 any statement misrepresenting or making incomplete comparisons
- 185 regarding the terms or conditions of any insurance or annuity
- 186 contract legally issued by any insurer, for the purpose of
- 187 inducing or attempting to induce the owner of such contract to
- 188 forfeit or surrender such contract or allow it to lapse for the
- 189 purpose of replacing such contract with another; * * *
- 190 (i) Has obtained or attempted to obtain such license,
- 191 not for the purpose of holding himself out to the general public
- 192 as an adjuster, but primarily for the purpose of soliciting,

- 193 negotiating or procuring insurance or annuity contracts covering
- 194 himself or members of his family; or
- (j) Has violated any insurance laws, or any regulation,
- 196 <u>subpoena or order of the commissioner or of another state's</u>
- 197 commissioner.
- 198 (2) Before any license shall be refused (except for failure
- 199 to pass a required written examination) or suspended or revoked or
- 200 the renewal thereof refused hereunder, the commissioner shall give
- 201 notice of his intention so to do, by registered mail, to the
- 202 applicant for or holder of such license and the insurer whom he
- 203 represents or who desires that he be licensed, and shall set a
- 204 date not less than twenty (20) days from the date of mailing such
- 205 notice when the applicant or licensee and a duly authorized
- 206 representative of the insurer may appear to be heard and produce
- 207 evidence. Such notice shall constitute automatic suspension of
- 208 license if the person involved is a licensed adjuster or public
- 209 adjuster. In the conduct of such hearing, the commissioner or any
- 210 regular salaried employee specially designated by him for such
- 211 purpose shall have power to administer oaths, to require the
- 212 appearance of and examine any person under oath and to require the
- 213 production of books, records or papers relevant to the inquiry
- 214 upon his own initiative or upon the request of the applicant or
- 215 licensee. Upon the termination of such hearing, findings shall be
- 216 reduced to writing and, upon approval by the commissioner, shall
- 217 be filed in his office; and notice of the findings shall be sent
- 218 by registered mail to the applicant or licensee and the insurer
- 219 concerned.
- 220 (3) Where the grounds set out in subsection (1)(d) or (1)(g)
- 221 are the grounds for any hearing, the commissioner may, in his
- 222 discretion in lieu of the hearing provided for in subsection (2)
- 223 of this section, file a petition to suspend or revoke any license
- 224 authorized hereunder in a court of competent jurisdiction of the
- 225 county or district in which the alleged offense occurred. In such

- 226 cases, subpoenas may be issued for witnesses, and mileage and
- 227 witness fees paid as in other cases. All costs of such cause
- 228 shall be paid by the defendant, if found guilty, and if costs
- 229 cannot be made and collected from the defendant, such costs shall
- 230 be assessed against the company issuing the contract involved in
- 231 such cause.
- 232 (4) No licensee whose license has been revoked hereunder
- 233 shall be entitled to file another application for a license as an
- 234 adjuster or public adjuster within one (1) year from the effective
- 235 date of such revocation or, if judicial review of such revocation
- 236 is sought, within one (1) year from the date of final court order
- 237 or decree affirming such revocation. Such application, when
- 238 filed, may be refused by the commissioner unless the applicant
- 239 shows good cause why the revocation of his license shall not be
- 240 deemed a bar to the issuance of a new license.
- SECTION 9. Section 83-17-425, Mississippi Code of 1972, is
- 242 amended as follows:
- 243 83-17-425. This article is declared to be cumulative and
- 244 supplemental to all other valid statutes relating to insurance
- 245 agents, solicitors, adjusters and public adjusters. The
- 246 Commissioner of Insurance is hereby directed and authorized to
- 247 make such reasonable rules and regulations as may be necessary for
- 248 the administration of this article.
- 249 **SECTION 10.** The following shall be codified as Section
- 250 83-17-427, Mississippi Code of 1972:
- 251 83-17-427. (1) Public adjusters shall ensure that all
- 252 contracts for their services are in writing, signed by the

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- 253 claimant and the public adjuster who solicited the contract, and
- 254 are subject to the following provisions:
- 255 (a) No public adjuster shall charge, agree to or accept
- 256 as compensation or reimbursement any payment, commission, fee or
- other thing of value equal to more than seven percent (7%) of any
- 258 insurance settlement or proceeds;

- 259 (b) No public adjuster shall require, demand or accept 260 any fee retainer, compensation, deposit or other thing of value,
- 261 prior to settlement of the claims;
- 262 (c) Any costs to be reimbursed to the public adjuster
- 263 out of the proceeds shall be specified by type, with dollar
- 264 estimates set forth in contract;
- 265 (d) A public adjuster's contract with the claimant
- 266 shall be revocable or cancelable by the claimant, without penalty
- 267 or obligation, for at least fourteen (14) business days after the
- 268 contract is entered into. Nothing in the provision shall be
- 269 construed to prevent a claimant from pursuing any civil remedy
- 270 after the fourteen (14) business day cancellation period.
- 271 (2) Public adjusters shall adhere to the following ethical
- 272 requirements:
- 273 (a) A public adjuster shall not undertake the
- 274 adjustment of any claim which the public adjuster is not currently
- 275 competent and knowledgeable as to the terms and conditions of the
- insurance coverage, or which otherwise exceeds the public
- 277 adjuster's current expertise;
- (b) No person shall, as a public adjuster, represent
- 279 any person or entity whose claim the public adjuster has
- 280 previously adjusted while acting as an independent adjuster
- 281 representing any insurer, either directly or through an
- 282 independent adjusting firm retained by the insurer;
- 283 (c) A public adjuster shall not represent or imply to
- 284 any client or potential client that insurer, company adjusters or
- 285 independent adjusters routinely attempt to, or do in fact, deprive
- 286 claimants of their full rights under an insurance policy;
- 287 (d) No public adjuster shall knowingly enter into a
- 288 contract to adjust a residential property claim subsequent to an
- 289 insurer declaring the property a total loss, unless the services
- 290 to be provided by the public adjuster can reasonably be expected
- 291 to result in the claimant obtaining an insurance settlement, net

- 292 of the public adjuster's compensation, in excess of what the
- 293 claimant would have obtained without the services of the public
- 294 adjuster.
- 295 **SECTION 11.** This act shall take effect and be in force from
- 296 and after May 31, 2006.