To: Insurance

## HOUSE BILL NO. 247

AN ACT TO AMEND SECTION 83-17-1, MISSISSIPPI CODE OF 1972, TO 1 REVISE THE DEFINITION OF THE TERM AGENT AS USED IN THE LAWS 2 REGULATING THE INSURANCE INDUSTRY; AND FOR RELATED PURPOSES. 3 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: SECTION 1. Section 83-17-1, Mississippi Code of 1972, is 5 amended as follows: 6 7 83-17-1. Whenever used in this chapter, the following words 8 shall have the meanings ascribed herein unless the context clearly indicates otherwise: 9 "Agent" means a person required to be licensed 10 (a) under the laws of this state to sell, solicit or negotiate 11 12 insurance. 13 (b) "Insurance solicitor" refers to and includes any person directly connected with and principally employed by and 14 15 authorized by an insurance agent to solicit and negotiate or 16 assist in any manner in the sale and issuance of policies or contracts of insurance solely on behalf of such agents, and no 17 18 license shall be renewed for any solicitor unless it is conclusively shown that more than fifty percent (50%) of his total 19 20 annual employment income for the preceding year is derived from 21 commissions on insurance. The agent appointing such solicitor 22 shall be responsible for the acts of the solicitor. Any violation of the insurance laws by the solicitor may be grounds for 23 revocation of license of both the agent and the solicitor after 24 proper hearing. The commission of any unlawful act by the 25 26 solicitor shall be prima facie evidence that the agent had 27 knowledge of such act.

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(c) "Inactive agent" means an individual who is
retired, disabled or has not obtained from the Commissioner of
Insurance a current continuous certificate. An inactive agent
shall not solicit new business or service existing businesses, but
may receive renewal commissions.

(d) "Supervising general agent" refers to and includes any person, partnership, association or corporation having authority to serve as trustees, managers or administrators, except attorneys at law, for such licensed insurance companies or their insureds in the handling of insurance programs underwritten by such licensed insurance companies, or in which they may be participating.

40 (e) "Excess risk" means all or any portion of an 41 insurance risk or contract of annuity for which application is 42 made to an agent and which exceeds the amount of insurance or 43 annuity which will be provided by the insurer for which such agent 44 is licensed.

(f) "Rejected risk" means an insurance risk or annuity contract for which application has been made to an agent and which insurance or annuity contract is declined by the insurer for which such agent is licensed.

49 (g) "Insurance producer" means <u>an agent as defined</u>
50 <u>under this section</u>.

51 (h) "Commissioner" means the Commissioner of Insurance52 of the State of Mississippi.

"Controlled business" means policies of insurance 53 (i) 54 to be issued to a producer, agent or solicitor or to his 55 relatives, business associates, employers or employees, or in 56 which they or either of them have an interest. No license shall be granted or renewed to any agent or producer until the applicant 57 58 files an affidavit with the Commissioner of Insurance that the 59 applicant shall in good faith engage in the insurance business as agent, producer or solicitor, and that he is not seeking a license 60 \*HR03/R539\* H. B. No. 247 06/HR03/R539 PAGE 2 (BS\LH)

for the purpose of acquiring or saving commissions, premiums or 61 62 other valuable considerations on "controlled business." Δ 63 violation of this paragraph shall be deemed to be probable if the commissioner finds that during any twelve-month period aggregate 64 65 commissions or other compensations accruing in favor of the 66 applicant with respect to his own interests or those of his 67 family, relatives, employers, employees or business associates, as provided herein, have exceeded or will exceed thirty-five percent 68 (35%) of the aggregate amount of commissions accruing to him as 69 70 agent or his agency during such period of time. Nothing herein 71 contained shall prohibit the licensing under a limited license as to motor vehicle physical damage insurance, any person employed by 72 or associated with a motor vehicle sales agency with respect to 73 insurance on a motor vehicle sold, serviced or financed by it. 74 Whenever employment is terminated of any such person employed by 75 or associated with any such agency, the Commissioner of Insurance 76 77 shall be notified, and the license shall be cancelled immediately. 78 It is further provided that the provisions of this paragraph likewise shall not apply with respect to sales of insurance by a 79 80 lender or its affiliate covering the insurable interest of the 81 lender.

82 **SECTION 2.** This act shall take effect and be in force from 83 and after July 1, 2006.