By: Representative Morris

To: Judiciary B

HOUSE BILL NO. 1597

AN ACT TO AMEND SECTION 73-34-7, MISSISSIPPI CODE OF 1972, TO CLARIFY THE NUMBER OF MEMBERS FROM THE SAME PROFESSIONAL APPRAISAL ORGANIZATION WHO MAY BE APPOINTED BY THE GOVERNOR TO THE 3 MISSISSIPPI REAL ESTATE APPRAISER LICENSING AND CERTIFICATION BOARD; TO AMEND SECTION 73-35-11, MISSISSIPPI CODE OF 1972, TO 6 PROVIDE THAT A COOPERATIVE AGREEMENT BETWEEN A MISSISSIPPI 7 LICENSED REAL ESTATE BROKER AND BROKER LICENSED IN ANOTHER STATE 8 DOES NOT AUTHORIZE ANY PERSON NOT LICENSED BY THE STATE OF 9 MISSISSIPPI TO PERFORM ANY REAL ESTATE ACTIVITY; TO AMEND SECTION 73-35-16, MISSISSIPPI CODE OF 1972, TO INCREASE THE MAXIMUM AMOUNT 10 11 OF PREMIUM FOR THE ERRORS AND OMISSIONS INSURANCE PROGRAM OFFERED TO LICENSEES OF THE MISSISSIPPI REAL ESTATE COMMISSION; TO AMEND 12 SECTION 73-35-18, MISSISSIPPI CODE OF 1972, TO INCREASE THE 13 CONTINUING EDUCATION REQUIREMENTS FOR REAL ESTATE BROKERS AND 14 SALESPERSONS LICENSES; TO AMEND SECTION 73-35-21, MISSISSIPPI CODE 15 OF 1972, TO CLARIFY THAT ASSOCIATE REAL ESTATE BROKERS OR 16 SALESPERSONS MAY OWN ANY LAWFULLY CONSTITUTED BUSINESS ORGANIZATION FOR THE PURPOSE OF RECEIVING COMMISSIONS; TO AMEND 17 18 SECTIONS 73-35-103 AND 73-35-105, MISSISSIPPI CODE OF 1972, TO 19 20 REVISE THE INTEREST ON REAL ESTATE BROKERS' ACCOUNTS ACT;; AND FOR RELATED PURPOSES. 21

- BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:
- SECTION 1. Section 73-34-7, Mississippi Code of 1972, is
- 24 amended as follows:
- 73-34-7. (1) (a) There is hereby established, as an
- 26 adjunct board to the Mississippi Real Estate Commission, a board
- 27 to be known as the Mississippi Real Estate Appraiser Licensing and
- 28 Certification Board, which shall consist of six (6) members. Five
- 29 (5) members shall be appointed by the Governor, with the advice
- 30 and consent of the Senate, one (1) from each congressional
- 31 district as such district existed on January 1, 1989; the
- 32 Administrator of the Mississippi Real Estate Commission shall be
- 33 an ex officio, nonvoting member.
- 34 (b) The initial appointments made by the Governor shall
- 35 be in compliance with guidelines issued by the Federal Financial
- 36 Institutions Examination Council or its designee; and the

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37 appointees shall serve for terms ending on December 31, 1991. Not
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- 38 more than two (2) positions on the board shall be filled with
- 39 appointees who hold membership in the same professional appraisal
- 40 organization.
- 41 (c) From and after January 1, 1992, gubernatorial
- 42 appointments shall be made pursuant to the procedure established
- 43 in this paragraph (c). The five (5) members shall be appointed by
- 44 the Governor, with the advice and consent of the Senate, one (1)
- 45 from each congressional district as such district existed on July
- 46 1, 2004, and one (1) from the state at large. The provisions of
- 47 this paragraph (c) shall not affect persons who are members of the
- 48 Real Estate Appraiser Licensing and Certification Board as of
- 49 January 1, 2004. Such member shall serve out their respective
- 50 terms, upon the expiration of which the provisions of this
- 51 paragraph (c) shall take effect. Nothing provided herein shall be
- 52 construed as prohibiting the reappointment of any member of the
- 53 said board.
- (d) At least three (3) members shall be certified
- 55 general real estate appraisers or at least two (2) members shall
- 56 be certified general real estate appraisers and one (1) member may
- 57 be a certified residential real estate appraiser. Not more than
- 58 two (2) positions on the board shall be filled with appointees who
- 59 hold membership in the same professional appraisal organization.
- 60 Of the initial appointments made pursuant to this paragraph (d),
- 61 two (2) shall serve for three (3) years, two (2) shall serve for
- 62 two (2) years and one (1) shall serve for one (1) year.
- 63 Thereafter, each member shall serve for a term of four (4) years.
- 64 Upon the expiration of a member's term, such member shall continue
- 65 to serve until the appointment and qualification of a successor.
- 66 Commencing with appointments made in 1992, no person shall be
- 67 appointed as a member of the board for more than two (2)
- 68 consecutive terms. The Governor may remove an appointed member
- 69 for cause.

- 70 (2) The board shall meet not less than twice a calendar
- 71 year. Written notice shall be given to each member of the time
- 72 and place of each meeting of the board at least ten (10) days
- 73 prior to the scheduled date of the meeting.
- 74 (3) A quorum of the board shall be three (3) voting members;
- 75 commencing January 1, 1992, at least one (1) present must be a
- 76 licensed certified general real estate appraiser or a certified
- 77 residential real estate appraiser. Appointed members of the board
- 78 are entitled to mileage and actual expenses as authorized by
- 79 Section 25-3-41 and per diem as provided by Section 25-3-69; ex
- 80 officio members are entitled to mileage and actual expenses only.
- 81 (4) The board shall elect a chairman and such other officers
- 82 as it deems necessary. Such officers shall serve as such for
- 83 terms established by the board.
- SECTION 2. Section 73-35-11, Mississippi Code of 1972, is
- 85 amended as follows:
- 73-35-11. A broker licensed in Mississippi may lawfully
- 87 enter into a cooperative agreement with a broker licensed in a
- 88 state other than Mississippi to divide the commission of the sale
- 89 of real estate within the State of Mississippi. The cooperative
- 90 agreement shall state the compensation to be paid to the
- 91 Mississippi broker and shall be filed with the commission within
- 92 ten (10) days of the parties affixing their signatures. This
- 93 cooperative agreement does not authorize any person not licensed
- 94 by the State of Mississippi to perform any real estate activity
- 95 described in Section 73-35-1 and Section 73-35-3.
- 96 * * *
- 97 The Mississippi broker shall determine that the cooperating
- 98 broker is licensed as a broker in another state.
- 99 * * *
- 100 SECTION 3. Section 73-35-16, Mississippi Code of 1972, is
- 101 amended as follows:

- 73-35-16. (1) The following words and phrases shall have
 the meanings ascribed herein unless the context clearly indicates
 otherwise:
- 105 (a) "Aggregate limit" means a provision in an insurance 106 contract limiting the maximum liability of an insurer for a series 107 of losses in a given time period such as the policy term.
- 108 "Claims-made" means policies written under a (b) 109 claims-made basis which shall cover claims made (reported or filed) during the year the policy is in force for incidents which 110 111 occur that year or during any previous period the policyholder was 112 insured under the claims-made contract. This form of coverage is in contrast to the occurrence policy which covers today's incident 113 114 regardless of when a claim is filed even if it is one or more 115 years later.
- 116 (c) "Extended reporting period" means a designated

 117 period of time after a claims-made policy has expired during which

 118 a claim may be made and coverage triggered as if the claim had

 119 been made during the policy period.
- 120 (d) "Licensee" means any active individual broker,
 121 broker-salesperson or salesperson, any partnership or any
 122 corporation.
- (e) "Per-claim limit" means the maximum limit payable,
 per licensee, for damages arising out of the same error, omission
 or wrongful act.
- (f) "Prior acts coverage" applies to policies on a

 127 claims-made versus occurrence basis. Prior acts coverage responds

 128 to claims that are made during a current policy period, but the

 129 act or acts causing the claim or injuries for which the claim is

 130 made occurred prior to the inception of the current policy period.
- (g) "Proof of coverage" means a copy of the actual policy of insurance, a certificate of insurance or a binder of insurance.

- (h) "Retroactive date" means a provision, found in many
- 135 claims-made policies, that the policy shall not cover claims for
- 136 injuries or damages that occurred before the retroactive date even
- 137 if the claim is first made during the policy period.
- 138 (2) The following persons shall submit proof of insurance:
- 139 (a) Any active individual broker, active
- 140 broker-salesperson or active salesperson;
- (b) Any partnership (optional); or
- 142 (c) Any corporation (optional).
- 143 (3) Individuals whose licenses are on inactive status are
- 144 not required to carry errors and omissions insurance.
- 145 (4) All Mississippi licensees shall be covered for
- 146 activities contemplated under this chapter.
- 147 (5) Licensees may obtain errors and omissions coverage
- 148 through the insurance carrier approved by the Mississippi Real
- 149 Estate Commission and provided on a group policy basis. The
- 150 following are minimum requirements of the group policy to be
- 151 issued to the commission, including, as named insureds, all
- 152 licensees who have paid their required premium:
- 153 (a) All activities contemplated under this chapter are
- 154 included as covered activities;
- 155 (b) A per-claim limit is not less than One Hundred
- 156 Thousand Dollars (\$100,000.00);
- 157 (c) An annual aggregate limit is not less than One
- 158 Hundred Thousand Dollars (\$100,000.00);
- 159 (d) Limits apply per licensee per claim;
- (e) Maximum deductible is Two Thousand Five Hundred
- 161 Dollars (\$2,500.00) per licensee per claim for damages;
- (f) Maximum deductible is One Thousand Dollars
- 163 (\$1,000.00) per licensee per claim for defense costs; and
- 164 (g) The contract of insurance pays, on behalf of the
- 165 injured person(s), liabilities owed.

- 166 (6) (a) The maximum contract period between the insurance
- 167 carrier and the commission is to be three (3) consecutive policy
- 168 terms, after which time period the commission shall place the
- 169 insurance out for competitive bid. The commission shall reserve
- 170 the right to place the contract out for bid at the end of any
- 171 policy period.
- 172 (b) The policy period shall be a twelve-month policy
- 173 term.
- 174 (c) The retroactive date for the master policy shall
- 175 not be before July 1, 1994.
- 176 (i) The licensee may purchase full prior acts
- 177 coverage on July 1, 1994, if the licensee can show proof of errors
- 178 and omissions coverage that has been in effect since at least
- 179 March 15, 1994.
- 180 (ii) If the licensee purchases full prior acts
- 181 coverage on July 1, 1994, that licensee shall continue to be
- 182 guaranteed full prior acts coverage if the insurance carriers are
- 183 changed in the future.
- 184 (iii) If the licensee was not carrying errors and
- 185 omissions insurance on July 1, 1994, the individual certificate
- 186 shall be issued with a retroactive date of July 1, 1994. This
- 187 date shall not be advanced if the insurance carriers are changed
- 188 in the future.
- 189 (iv) For any new licensee who first obtains a
- 190 license after July 1, 1994, the retroactive date shall be the
- 191 effective date of licensure.
- 192 (v) For any licensee who changes status of license
- 193 from inactive to active, the retroactive date shall be the
- 194 effective date of change to "active" licensure.
- 195 (d) Each licensee shall be notified of the required
- 196 terms and conditions of coverage for the policy at least thirty
- 197 (30) days before the renewal date of the policy. A certificate of
- 198 coverage, showing compliance with the required terms and

- 199 conditions of coverage, shall be filed with the commission by the
- 200 renewal date of the policy by each licensee who elects not to
- 201 participate in the insurance program administered by the
- 202 commission.
- (e) If the commission is unable to obtain errors and
- 204 omissions insurance coverage to insure all licensees who choose to
- 205 participate in the insurance program at a premium of no more than
- 206 Two Hundred Fifty Dollars (\$250.00) per twelve-months' policy
- 207 period, the requirement of insurance coverage under this section
- 208 shall be void during the applicable contract period.
- 209 (7) Licensees may obtain errors and omissions coverage
- 210 independently if the coverage contained in the policy complies
- 211 with the following minimum requirements:
- 212 (a) All activities contemplated under this chapter are
- 213 included as covered activities;
- 214 (b) A per-claim limit is not less than One Hundred
- 215 Thousand Dollars (\$100,000.00);
- 216 (c) The deductible is not more than Two Thousand Five
- 217 Hundred Dollars (\$2,500.00) per licensee per claim for damages and
- the deductible is not more than One Thousand Dollars (\$1,000.00)
- 219 per licensee per claim for defense costs; and
- 220 (d) If other insurance is provided as proof of errors
- 221 and omissions coverage, the other insurance carrier shall agree to
- 222 a noncancelable policy or to provide a letter of commitment to
- 223 notify the commission thirty (30) days before the intention to
- 224 cancel.
- 225 (8) The following provisions apply to individual licensees:
- 226 (a) The commission shall require receipt of proof of
- 227 errors and omissions insurance from new licensees within thirty
- 228 (30) days of licensure. Any licenses issued at any time other
- 229 than policy renewal time shall be subject to a pro rata premium.
- 230 (b) For licensees not submitting proof of insurance
- 231 necessary to continue active licensure, the commission shall be

- 232 responsible for sending notice of deficiency to those licensees.
- 233 Licensees who do not correct the deficiency within thirty (30)
- 234 days shall have their licenses placed on inactive status. The
- 235 commission shall assess fees for inactive status and for return to
- 236 active status when errors and omissions insurance has been
- 237 obtained.
- 238 (c) Any licensee insured in the state program whose
- 239 license becomes inactive shall not be charged an additional
- 240 premium if the license is reactivated during the policy period.
- 241 (9) The commission is authorized to adopt such rules and
- 242 regulations as it deems appropriate to handle administrative
- 243 duties relating to operation of the program, including billing and
- 244 premium collection.
- SECTION 4. Section 73-35-18, Mississippi Code of 1972, is
- 246 amended as follows:
- 73-35-18. (1) Each individual applicant for renewal of a
- 248 license issued by the Mississippi Real Estate Commission shall, on
- 249 or before the expiration date of his license, or at a time
- 250 directed by the commission, submit proof of completion of not less
- 251 than twenty-four (24) clock hours of approved course work to the
- 252 commission, in addition to any other requirements for renewal.
- 253 The twenty-four (24) clock hours course work requirement shall
- 254 apply to each two-year license renewal, and hours in excess
- 255 thereof shall not be cumulated or credited for the purposes of
- 256 subsequent license renewals except as provided in this subsection
- 257 (1). The commission shall develop standards for approval of
- 258 courses and shall require certification of such course work of the
- 259 applicant. The commission may determine any required subject
- 260 matter within the mandated twenty-four (24) hours; provided that
- 261 the required subjects shall not exceed twelve (12) hours of the
- 262 total <u>twenty-four (24)</u> hours. Approved continuing education hours
- 263 earned in the final three (3) months of a licensee's renewal
- 264 period, if in excess of the required minimum twenty-four (24)

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- hours, may be carried over and credited to the next renewal 265 266 period. However, no more than six (6) hours may be carried over 267 in this manner. Any member of the Mississippi Legislature who has 268 a real estate license shall be credited with eight (8) hours of 269 credit for the attendance of each year of a legislative session. 270 No person may receive continuing education credit for prelicense 271 education courses taken, except as follows: a licensee whose license is on inactive status and whose continuing education 272 credits are at least thirty (30) hours in arrears may, at the 273 discretion of the commission, receive continuing education credit 274 275 for retaking prelicense coursework, provided the entire prelicense
- 277 (2) This section shall apply to renewals of licenses which expire on and after July 1, 1994; however, an applicant for first 278 279 renewal who has been licensed for not more than one (1) year shall 280 not be required to comply with this section for the first renewal 281 of the applicant's license. The provisions of this section shall 282 not apply to persons who have held a broker's or salesperson's 283 license in this state for at least twenty-five (25) years and who 284 are older than seventy (70) years of age. Inactive licensees are not required to meet the real estate continuing education 285 286 requirements specified in this section; however, such inactive 287 licensees, before activating their license to active status, must 288 cumulatively meet requirements missed during the period their 289 license was inactive.
- 290 (3) The commission shall promulgate rules and regulations as 291 necessary to accomplish the purposes of this section in accordance 292 with the Mississippi Administrative Procedures Law.
- 293 (4) Any person who has been licensed as a real estate broker 294 and allowed his license to expire for a period of less than five 295 (5) years shall be eligible for reinstatement upon completion of 296 the education requirements and payment of all penalties and 297 reinstatement fees as prescribed by the commission. This

course is retaken.

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- 298 subsection (4) of this section shall stand repealed from and after
- 299 December 31, 1994.
- 300 **SECTION 5.** Section 73-35-21, Mississippi Code of 1972, is
- 301 amended as follows:
- 302 73-35-21. (1) The commission may, upon its own motion and
- 303 shall upon the verified complaint in writing of any person, hold a
- 304 hearing for the refusal of license or for the suspension or
- 305 revocation of a license previously issued, or for such other
- 306 action as the commission deems appropriate. The commission shall
- 307 have full power to refuse a license for cause or to revoke or
- 308 suspend a license where it has been obtained by false or
- 309 fraudulent representation, or where the licensee in performing or
- 310 attempting to perform any of the acts mentioned herein, is deemed
- 311 to be guilty of:
- 312 (a) Making any substantial misrepresentation in
- 313 connection with a real estate transaction;
- 314 (b) Making any false promises of a character likely to
- 315 influence, persuade or induce;
- 316 (c) Pursuing a continued and flagrant course of
- 317 misrepresentation or making false promises through agents or
- 318 salespersons or any medium of advertising or otherwise;
- 319 (d) Any misleading or untruthful advertising;
- 320 (e) Acting for more than one (1) party in a transaction
- 321 or receiving compensation from more than one (1) party in a
- 322 transaction, or both, without the knowledge of all parties for
- 323 whom he acts;
- 324 (f) Failing, within a reasonable time, to account for
- 325 or to remit any monies coming into his possession which belong to
- 326 others, or commingling of monies belonging to others with his own
- 327 funds. Every responsible broker procuring the execution of an
- 328 earnest money contract or option or other contract who shall take
- 329 or receive any cash or checks shall deposit, within a reasonable
- 330 period of time, the sum or sums so received in a trust or escrow

- 331 account in a bank or trust company pending the consummation or
- 332 termination of the transaction. "Reasonable time" in this context
- 333 means by the close of business of the next banking day;
- 334 (g) Entering a guilty plea or conviction in a court of
- 335 competent jurisdiction of this state, or any other state or the
- 336 United States of any felony;
- 337 (h) Displaying a "for sale" or "for rent" sign on any
- 338 property without the owner's consent;
- (i) Failing to furnish voluntarily, at the time of
- 340 signing, copies of all listings, contracts and agreements to all
- 341 parties executing the same;
- 342 (j) Paying any rebate, profit or commission to any
- 343 person other than a real estate broker or salesperson licensed
- 344 under the provisions of this chapter;
- 345 (k) Inducing any party to a contract, sale or lease to
- 346 break such contract for the purpose of substituting in lieu
- 347 thereof a new contract, where such substitution is motivated by
- 348 the personal gain of the licensee;
- 349 (1) Accepting a commission or valuable consideration as
- 350 a real estate salesperson for the performance of any of the acts
- 351 specified in this chapter from any person, except his employer who
- 352 must be a licensed real estate broker; or
- 353 (m) Any act or conduct, whether of the same or a
- 354 different character than hereinabove specified, which constitutes
- 355 or demonstrates bad faith, incompetency or untrustworthiness, or
- 356 dishonest, fraudulent or improper dealing.
- 357 (2) No real estate broker shall practice law or give legal
- 358 advice directly or indirectly unless said broker be a duly
- 359 licensed attorney under the laws of this state. He shall not act
- 360 as a public conveyancer nor give advice or opinions as to the
- 361 legal effect of instruments nor give opinions concerning the
- 362 validity of title to real estate; nor shall he prevent or
- 363 discourage any party to a real estate transaction from employing

- the services of an attorney; nor shall a broker undertake to
 prepare documents fixing and defining the legal rights of parties
 to a transaction. However, when acting as a broker, he may use an
 earnest money contract form. A real estate broker shall not
 participate in attorney's fees, unless the broker is a duly
 licensed attorney under the laws of this state and performs legal
 services in addition to brokerage services.
- 371 (3) It is expressly provided that it is not the intent and
 372 purpose of the Mississippi Legislature to prevent a license from
 373 being issued to any person who is found to be of good reputation,
 374 is able to give bond, and who has lived in the State of
 375 Mississippi for the required period or is otherwise qualified
 376 under this chapter.
- 377 In addition to the reasons specified in subsection (1) (4)378 of this section, the commission shall be authorized to suspend the 379 license of any licensee for being out of compliance with an order for support, as defined in Section 93-11-153. The procedure for 380 381 suspension of a license for being out of compliance with an order for support, and the procedure for the reissuance or reinstatement 382 383 of a license suspended for that purpose, and the payment of any 384 fees for the reissuance or reinstatement of a license suspended 385 for that purpose, shall be governed by Section 93-11-157 or 386 93-11-163, as the case may be. If there is any conflict between any provision of Section 93-11-157 or 93-11-163 and any provision 387 388 of this chapter, the provisions of Section 93-11-157 or 93-11-163, as the case may be, shall control. 389
- 390 (5) Nothing in this chapter shall prevent an associate
 391 broker or salesperson from owning any lawfully constituted
 392 business organization, including, but not limited to, a
 393 corporation, limited liability company or limited liability
 394 partnership, for the purpose of receiving payments contemplated in
 395 this chapter. The business organization shall not be required to

- 396 be licensed under this chapter and shall not engage in any other
- 397 activity requiring a real estate license.
- 398 **SECTION 6.** Section 73-35-103, Mississippi Code of 1972, is
- 399 amended as follows:
- 400 73-35-103. As used in Sections 73-35-101 through 73-35-105,
- 401 the following terms shall have the meanings ascribed herein unless
- 402 the context clearly indicates otherwise:
- 403 (a) "Real estate broker" or "broker" means an
- 404 individual, partnership or corporation licensed pursuant to
- 405 Section 73-35-1 et seq., and as defined under Section 73-35-3(1).
- 406 (b) "IREBEA" means the program created and governed by
- 407 Sections 73-35-101 through 73-35-105.
- 408 (c) "Interest earnings" means the total interest
- 409 earnings generated by the IREBEA at each individual financial
- 410 institution.
- 411 (d) "Mississippi Housing Opportunity Foundation" means
- 412 the 501(c)(3) organization created by the Mississippi Association
- 413 of Realtors and Mississippi Bankers Association for the purpose of
- 414 increasing the supply of affordable housing in Mississippi and
- 415 encouraging homeownership among low and middle income wage earners
- 416 with funds generated via the IREBEA program.
- 417 **SECTION 7.** Section 73-35-105, Mississippi Code of 1972, is
- 418 amended as follows:
- 419 73-35-105. (1) The IREBEA program shall be a voluntary
- 420 program based upon willing participation by real estate brokers,
- 421 whether proprietorships, partnerships or professional
- 422 corporations.
- 423 (2) IREBEA shall apply to all clients or customers of the
- 424 participating brokers whose funds on deposit are either nominal in
- 425 amount or to be held for a short period of time.
- 426 (3) The following principles shall apply to clients' or
- 427 customers' funds which are held by brokers who elect to
- 428 participate in IREBEA:

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429		(a)	No	earning	gs	on	the	IREBEA	accounts	may	be	made
430	available	to	or u	tilized	by	а	brok	ker.				

- 431 (b) Upon the request of the client or customer, 432 earnings may be made available to the client whenever possible 433 upon deposited funds which are neither nominal in amount nor to be held for a short period of time; however, traditional 434 435 broker-client or broker-customer relationships do not compel 436 brokers either to invest clients' or customers' funds or to advise
- (c) Clients' or customers' funds which are nominal in 438 439 amount or to be held for a short period of time shall be retained 440 in an interest bearing checking or savings trust account with the 441 interest, less any service charge or fees, made payable at least 442 quarterly to the Mississippi Housing Opportunity Foundation Fund 443 as required in subsection (6).
- 444 (d) The broker shall select in writing that the Mississippi Housing Opportunity Foundation shall be the 445 446 beneficiary of such fund for the interest earnings on such 447 fund. * * *

clients or customers to make their funds productive.

- 448 The determination of whether clients' or customers' (e) 449 funds are nominal in amount or to be held for a short period of 450 time rests in the sound judgment of each broker, and no charge of 451 ethical impropriety or other breach of professional conduct shall attend a broker's exercise of judgment in that regard. 452
- 453 Notification to clients or customers whose funds 454 are nominal in amount or to be held for a short period of time is 455 unnecessary for those brokers who choose to participate in the 456 program. Participation in the IREBEA program is accomplished by 457 the broker's written notification to an authorized financial 458 That communication shall contain an expression of institution. 459 the broker's desire to participate in the program and, if the 460 institution has not already received appropriate notification, 461 advice regarding the Internal Revenue Service's approval of the H. B. No. 1597

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- 462 taxability of earned interest or dividends to the Mississippi
- 463 Housing Opportunity Foundation Fund.
- 464 (4) The following principles shall apply to those clients'
- 465 or customers' funds held in trust accounts by brokers who elect
- 466 not to participate in IREBEA:
- 467 (a) No earnings from the funds may be made available to
- 468 any broker.
- (b) Upon the request of a client or customer, earnings
- 470 may be made available to the client or customer whenever possible
- 471 upon deposited funds which are neither nominal in amount nor to be
- 472 held for a short period of time; however, traditional
- 473 broker-client or broker-customer relationships do not compel
- 474 brokers either to invest clients' or customers' funds or to advise
- 475 clients or customers to make their funds productive.
- 476 (c) Clients' or customers' funds which are nominal in
- 477 amount or to be held for short periods of time, and for which
- 478 individual income generation allocation is not arranged with a
- 479 financial institution, shall be retained in a noninterest-bearing
- 480 demand trust account.
- 481 (d) The determination of whether clients' or customers'
- 482 funds are nominal in amount or to be held for a short period of
- 483 time rests in the sound judgment of each broker, and no charge of
- 484 ethical impropriety or other breach of professional conduct shall
- 485 attend a broker's exercise of judgment in that regard.
- 486 (5) Interest earnings from the Mississippi Housing
- 487 Opportunity Foundation Fund shall be expended solely for the
- 488 following purposes when allowed under Section 501(c)(3) of the
- 489 Internal Revenue Code;
- 490 (a) Increase affordable housing opportunities in
- 491 Mississippi by all necessary and proper means;
- 492 (b) Promote the availability of affordable, adequate,
- 493 safe and decent housing to the citizens of Mississippi;

494	(c) Support education and research in housing issues,
495	<pre>problems and opportunities;</pre>
496	(d) Provide technical assistance to groups seeking to
497	deal with housing issues and needs;
498	(e) Engage in activities intended to enhance the
499	ability of Mississippi citizens to secure housing;
500	(f) Provide financial resources to organizations that
501	encourage homeownership opportunities for moderate, low and very
502	<pre>low income individuals and families.</pre>
503	(6) All funds received from the IREBEA program shall be
504	deposited with the ${\tt \underline{Mississippi}}$ Housing Opportunity Foundation Fund
505	quarterly. A separate accounting shall be made annually for all
506	funds received. Only interest earnings from the corpus may be
507	spent for the purposes in subsection (5) above.
508	(7) The educational programs authorized in subsection (5)
509	and the budget therefor shall be approved by a board of
510	directors * * *. The board shall consist of four (4)
511	representatives appointed by the Mississippi Association of
512	Realtors and three (3) appointed by the Mississippi Bankers
513	Association.
514	(8) The Mississippi Real Estate Commission shall adopt
515	appropriate and necessary rules in compliance with the provisions
516	of Sections 73-35-101 through 73-35-105.

and after July 1, 2004.

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 ${\tt SECTION}$ 8. This act shall take effect and be in force from