By: Representatives Fleming, Barnett (92nd)

To: Education; Appropriations

## HOUSE BILL NO. 148

- AN ACT TO REQUIRE THE STATE BOARD OF EDUCATION TO DEVELOP A
  COURSE ON PERSONAL FINANCE AND ENTREPRENEURSHIP TO BE REQUIRED OF
  ALL PUBLIC HIGH SCHOOL STUDENTS GRADUATING IN 2007 AND THEREAFTER;
  TO SPECIFY CERTAIN SKILLS TO BE TAUGHT THROUGH THE COURSE; TO
  AUTHORIZE THE STATE DEPARTMENT OF EDUCATION TO UTILIZE AVAILABLE
  FUNDING TO TRAIN TEACHERS IN ENTREPRENEURSHIP EDUCATION; TO AMEND
  SECTION 37-1-3, MISSISSIPPI CODE OF 1972, IN CONFORMITY TO THE
  PROVISIONS OF THIS ACT; AND FOR RELATED PURPOSES.
- 9 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:
- 10 **SECTION 1.** (1) (a) The Legislature finds and declares the
- 11 following:
- 12 (i) Many young people today consider their
- 13 knowledge of entrepreneurship and business to be very poor to
- 14 fair, at best.
- 15 (ii) Starting and running a business can be the
- 16 means for a young person to become a productive member of society,
- 17 while simultaneously creating jobs and stimulating economic growth
- 18 within the entrepreneur's local community.
- 19 (iii) Entrepreneurship education provides students
- 20 with the skills to start a business as well as the inspiration to
- 21 take a personal path of individual responsibility and make
- 22 positive goal-setting choices.
- 23 (iv) In addition to teaching small business
- 24 formation, entrepreneurship courses help students to improve their
- 25 reading, writing, math and basic life skills, which improves their
- 26 grades and self-esteem and gives them practical business
- 27 knowledge.
- 28 (v) Entrepreneurship training provides individuals
- 29 with the knowledge and initiative to pursue economic
- 30 self-sufficiency.

- 31 (b) The Legislature further finds and declares the
- 32 following:
- 33 (i) Young persons today are afforded unprecedented
- 34 opportunities to purchase consumer goods on credit, and credit
- 35 companies have increased solicitations to young adults, many of
- 36 whom are not self-supporting.
- 37 (ii) The costs of helping young persons out of
- 38 debt after they have overextended themselves financially often
- 39 falls on their parents and ultimately, society as a whole.
- 40 (iii) Wise and responsible use of credit and
- 41 management of personal debt can be valuable to young persons
- 42 establishing their first home and becoming self-sufficient.
- 43 (iv) Before young persons are granted the
- 44 opportunity to make serious financial decisions and commitments,
- 45 the skills required for responsible management of personal and
- 46 family finances should be taught formally to them.
- 47 (2) The State Board of Education shall develop a course on
- 48 personal finance and entrepreneurship, which shall be required for
- 49 graduation from high school for all students beginning in the
- 50 2006-2007 school year. The course shall equal one (1) unit of
- 51 high school course work and may incorporate appropriate existing
- 52 secondary level courses.
- 53 (3) The entrepreneurship component of the course MUST be
- 54 designed to train students in those skills needed to start and run
- 55 a business and MUST have as its foundation the youth
- 56 entrepreneurship training system and curriculum model of the
- 57 National Foundation for Teaching Entrepreneurship (NFTE), Inc., or
- 58 a similar youth entrepreneurship training program. Through the
- 59 entrepreneurship component, students will be taught the following
- 60 skills:
- 61 (a) How to analyze situations and organize and plan the
- 62 allocation of resources to creatively solve problems;

(b) Sociability techniques for working with others;

64	(c) Communication skills and effective marketing
65	techniques;
66	(d) Written and oral presentation skills;
67	(e) Research skills, including how to read financial
68	journals and periodicals;
69	(f) How the free market system operates through supply
70	and demand; and
71	(g) Computer technologies for creating marketing
72	flyers, business cards and business plan presentations.
73	(4) The personal finance component of the course must be
74	designed to teach money management skills for individuals and
75	families. Through this component, students will be taught the
76	following concepts and skills:
77	(a) Opening a bank account and assessing the quality of
78	a bank's services;
79	(b) Balancing a check book;
80	(c) Managing debt, including retail and credit card
81	debt;
82	(d) Completing a loan application;
83	(e) The implications of an inheritance;
84	(f) The basics of personal insurance policies;
85	(g) Consumer rights and responsibilities;
86	(h) Dealing with salespersons and merchants;
87	(i) Computing state and federal income taxes;
88	(j) Local tax assessments;
89	(k) Computing interest rates by various mechanisms;
90	(1) Understanding simple contracts; and
91	(m) Contesting an incorrect billing statement.
92	(5) The State Department of Education may utilize any
93	available funding for the purpose of awarding scholarships to
94	Mississippi teachers who are accepted to the NFTE University or
95	similar entrepreneurship training program or to provide
96	entrepreneurship teacher training locally through a certified NFTE

- 97 or a similar entrepreneurship program educator. The department is
- 98 encouraged to apply for any grants, private or public, which may
- 99 be used for such purposes and for funding entrepreneurship
- 100 education.
- 101 SECTION 2. Section 37-1-3, Mississippi Code of 1972, is
- 102 amended as follows:
- 103 37-1-3. (1) The State Board of Education shall adopt rules
- 104 and regulations and set standards and policies for the
- 105 organization, operation, management, planning, budgeting and
- 106 programs of the State Department of Education.
- 107 (a) The board is directed to identify all functions of
- 108 the department that contribute to or comprise a part of the state
- 109 system of educational accountability and to establish and maintain
- 110 within the department the necessary organizational structure,
- 111 policies and procedures for effectively coordinating such
- 112 functions. Such policies and procedures shall clearly fix and
- 113 delineate responsibilities for various aspects of the system and
- 114 for overall coordination of the total system and its effective
- 115 management.
- 116 (b) The board shall establish and maintain a
- 117 system-wide plan of performance, policy and directions of public
- 118 education not otherwise provided for.
- 119 (c) The board shall effectively use the personnel and
- 120 resources of the department to enhance technical assistance to
- 121 school districts in instruction and management therein.
- 122 (d) The board shall establish and maintain a central
- 123 budget policy.
- 124 (e) The board shall establish and maintain within the
- 125 State Department of Education a central management capacity under
- 126 the direction of the State Superintendent of Public Education.
- 127 (f) The board, with recommendations from the
- 128 superintendent, shall design and maintain a five-year plan and
- 129 program for educational improvement that shall set forth

- 130 objectives for system performance and development and be the basis
- 131 for budget requests and legislative initiatives.
- 132 (2) \* \* \* The State Board of Education shall adopt and
- 133 maintain a curriculum and a course of study to be used in the
- 134 public schools that is designed to prepare the state's children
- 135 and youth to be productive, informed, creative citizens, workers
- 136 and leaders, and it shall regulate all matters arising in the
- 137 practical administration of the school system not otherwise
- 138 provided for.
- 139 \* \* \*
- 140 (3) The State Board of Education shall, through its actions,
- 141 seek to implement the policies set forth in Section 37-1-2.
- 142 SECTION 3. This act shall take effect and be in force from
- 143 and after July 1, 2004.