By: Representative Frierson

HOUSE BILL NO. 310

AN ACT TO AMEND SECTION 83-17-7, MISSISSIPPI CODE OF 1972, TO
AUTHORIZE LICENSED INSURANCE AGENTS TO CHARGE THE INSURED CERTAIN
FEES FOR WRITING INSURANCE POLICIES; AND FOR RELATED PURPOSES.
BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI:
SECTION 1. Section 83-17-7, Mississippi Code of 1972, is
amended as follows:

7 83-17-7. It shall be unlawful for any insurance company or 8 any insurance agent to pay, directly or indirectly, any commission, brokerage or other valuable consideration on account 9 of any policy or policies written on risks in this state to any 10 person, agent, firm or corporation not duly licensed as an 11 insurance agent in this state, except that property and other 12 13 risks of nonresident persons, and of foreign corporations not qualified in this state, may be insured by brokers or other agents 14 duly licensed in other states. 15

16 It shall be lawful, however, for an insurance company or any 17 insurance agent to pay, directly or indirectly, to the surviving 18 spouse or heirs of a deceased licensed insurance agent in this 19 state any commissions or other valuable consideration to which the 20 deceased agent would be entitled, whether such surviving spouse or 21 heir is or is not a licensed agent.

It shall be lawful for an insurance agent, agency or affiliate to pay a referral fee to any unlicensed employee of the agent, agency or affiliate when the employee refers a prospective insured to the licensed agent or agency. The referral fee shall be a one-time nominal fee of a fixed dollar amount for each referral customer. The payment of any referral fee shall not

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depend on whether the referral results in a sale of any insurance 28 products. Furthermore, the referral fee shall not be based on a 29 percentage of any premiums or commissions collected by the 30 31 licensed agent. The referral fee shall not be paid, either 32 directly or indirectly, to the prospective insured. 33 It shall be lawful for a licensed insurance agent, in addition to any commissions he collects, to charge an agent's fee 34 of Fifty Dollars (\$50.00) to the insured for each insurance policy 35 he writes. 36 The Commissioner of Insurance may promulgate rules and 37 38 regulations necessary to carry out the provisions of this section. The provisions of this section shall stand repealed from and 39 after July 1, <u>2002</u>. 40 SECTION 2. This act shall take effect and be in force from 41

42 and after July 1, 2001.