By: Moak

To: Transportation; Judiciary B

HOUSE BILL NO. 455

1 AN ACT TO CREATE THE OFFENSE OF CURBSTONING, TO PROVIDE 2 PENALTIES FOR VIOLATIONS; TO AMEND SECTION 63-17-73, MISSISSIPPI 3 CODE OF 1972, IN CONFORMITY TO THE PROVISIONS OF THIS ACT; AND FOR 4 RELATED PURPOSES.

5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MISSISSIPPI: 6 <u>SECTION 1.</u> (1) Any person who sells more than five (5) 7 motor vehicles in a twelve-month period without a valid license as 8 required by the Mississippi Motor Vehicle Commission Law shall be 9 guilty of curbstoning and, upon conviction, shall be punished by a fine of One Hundred Dollars (\$100.00) per occurrence for a first 10 offense. For a second offense such person shall be punished by a 11 12 fine of Five Hundred Dollars (\$500.00) per occurrence. For a 13 third or subsequent offense such person shall be punished by a 14 fine of One Thousand Dollars (\$1,000.00) per occurrence and by imprisonment of not more than six (6) months. Any landowner or 15 tenant who allows this offense on their property shall be subject 16 17 to the same fines as provided in this subsection.

18 (2) The tax assessor of each county shall be charged with 19 the responsibility of determining and recording from whom 20 purchased on each title application that they fill out and 21 process. Once an unlicensed dealer sells his sixth vehicle in a 22 twelve-month period, then the county tax assessor shall report the

violator to the Motor Vehicle Title Bureau for assignment for investigation. The Motor Vehicle Title Bureau shall instigate the necessary legal action within forty-five (45) days of the reporting date by the tax assessor. The Motor Vehicle Title Bureau shall prescribe the method of reporting by the tax assessor. The bureau shall maintain an adequate data base of these violators.

30 SECTION 2. Section 63-17-73, Mississippi Code of 1972, is 31 amended as follows:

32 63-17-73. (1) It is unlawful and a misdemeanor:

(a) For any person, firm, association, corporation or 33 trust to engage in business as, or serve in the capacity of, or 34 35 act as a motor vehicle dealer, motor vehicle salesman, 36 manufacturer, distributor, wholesaler, factory branch or division, distributor branch or division, wholesaler branch or division, 37 38 factory representative or distributor representative, as such, in this state without first obtaining a license therefor as provided 39 in the Mississippi Motor Vehicle Commission Law, regardless of 40 whether or not said person, firm, association, corporation or 41 trust maintains or has a place or places of business in this 42 43 state. Any person, firm, association, corporation or trust engaging, acting, or serving in more than one of said capacities 44 45 or having more than one place where such business is carried on or conducted shall be required to obtain and hold a current license 46 for each capacity and place of business. 47

48 (b) For a motor vehicle dealer or a motor vehicle49 salesman:

To require a purchaser of a new motor vehicle,
 as a condition of sale and delivery thereof, to also purchase
 special features, appliances, equipment, parts or accessories not
 desired or requested by the purchaser. However, this prohibition

54 shall not apply as to special features, appliances, equipment, 55 parts or accessories which are already installed on the car when 56 received by the dealer.

57 2. To represent and sell as a new motor vehicle
58 any motor vehicle which has been used and operated for
59 demonstration purposes or which is otherwise a used motor vehicle.

3. To resort to or use any false or misleading
advertisement in connection with his business as such motor
vehicle dealer or motor vehicle salesman.

63 (c) For a manufacturer, a distributor, a wholesaler, a 64 distributor branch or division, a factory branch or division, or a 65 wholesaler branch or division, or officer, agent or other 66 representative thereof, to coerce, or attempt to coerce, any motor 67 vehicle dealer:

1. To order or accept delivery of any motor
vehicle or vehicles, appliances, equipment, parts or accessories
therefor, or any other commodity or commodities which shall not
have been voluntarily ordered by said motor vehicle dealer.

72 2. To order or accept delivery of any motor
73 vehicle with special features, appliances, accessories or
74 equipment not included in the list price of said motor vehicles as
75 publicly advertised by the manufacturer thereof.

76 3. To order for any person any parts, accessories,
77 equipment, machinery, tools, appliances, or any commodity
78 whatsoever.

79 4. To contribute or pay money or anything of value
80 into any cooperative or other advertising program or fund.

81 (d) For a manufacturer, a distributor, a wholesaler, a

82 distributor branch or division, a factory branch or division, or a 83 wholesaler branch or division, or officer, agent or other 84 representative thereof:

85 1. To refuse to deliver in reasonable quantities 86 and within a reasonable time after receipt of dealer's order to any duly licensed motor vehicle dealer having a franchise or 87 88 contractual arrangement for the retail sale of new motor vehicles sold or distributed by such manufacturer, distributor, wholesaler, 89 distributor branch or division, factory branch or division or 90 wholesale branch or division, any such motor vehicles as are 91 covered by such franchise or contract specifically publicly 92 93 advertised by such manufacturer, distributor, wholesaler, distributor branch or division, factory branch or division or 94 95 wholesale branch or division, to be available for immediate delivery. However, the failure to deliver any motor vehicle shall 96 not be considered a violation of this subsection if such failure 97 be due to acts of God, work stoppages or delays due to strikes or 98 99 labor difficulties, freight embargoes or other causes over which 100 the manufacturer, distributor, or wholesaler, or any agent 101 thereof, shall have no control.

102 2. To coerce, or attempt to coerce any motor 103 vehicle dealer to enter into any agreement, with such 104 manufacturer, distributor, wholesaler, distributor branch or 105 division, factory branch or division, or wholesaler branch or 106 division, or officer, agent or other representative thereof, or to 107 do any other act prejudicial to said dealer by threatening to 108 cancel any franchise or any contractual agreement existing between 109 such manufacturer, distributor, wholesaler, distributor branch or

division, factory branch or division, or wholesaler branch or division, and said dealer. However, good faith notice to any motor vehicle dealer of said dealer's violation of any terms or provisions of such franchise or contractual agreement shall not constitute a violation of this subsection.

115 3. To terminate or cancel the franchise or selling 116 agreement of any such dealer without due cause. The non-renewal of a franchise or selling agreement, without due cause, shall 117 constitute an unfair termination or cancellation, regardless of 118 119 the terms or provisions of such franchise or selling agreement. 120 Such manufacturer, distributor, wholesaler, distributor branch or 121 division, factory branch or division, or wholesaler branch or 122 division, or officer, agent or other representative thereof shall 123 notify a motor vehicle dealer in writing, and forward a copy of 124 such notice to the commission, of the termination or cancellation 125 of the franchise or selling agreement of such dealer at least sixty days before the effective date thereof, stating the specific 126 127 grounds for such termination or cancellation. Such manufacturer, 128 distributor, wholesaler, distributor branch or division, factory branch or division, or wholesaler branch or division, or officer, 129 130 agent or other representative thereof shall notify a motor vehicle 131 dealer in writing, and forward a copy of such notice to the 132 commission, at least sixty (60) days before the contractual term 133 of his franchise or selling agreement expires that the same will 134 not be renewed, stating the specific grounds for such non-renewal, 135 in those cases where there is no intention to renew the same. In 136 no event shall the contractual term of any such franchise or 137 selling agreement expire, without the written consent of the motor

vehicle dealer involved, prior to the expiration of at least sixty 138 (60) days following such written notice. Any motor vehicle dealer 139 140 who receives written notice that his franchise or selling 141 agreement is being terminated or cancelled or who receives written 142 notice that his franchise or selling agreement will not be 143 renewed, may, within such sixty-day notice period, file with the 144 commission a verified complaint for its determination as to whether such termination or cancellation or non-renewal is unfair 145 within the purview of the Mississippi Motor Vehicle Commission 146 147 Law, and any such franchise or selling agreement shall continue in 148 effect until final determination of the issues raised in such 149 complaint notwithstanding anything to the contrary contained in 150 said law or in such franchise or selling agreement.

4. To resort to or use any false or misleading advertisement in connection with his or its business as such manufacturer, distributor, wholesaler, distributor branch or division, factory branch or division, or wholesaler branch or division, or officer, agent or other representative thereof.

5. To offer to sell or to sell any new motor 156 157 vehicle to any motor vehicle dealer at a lower actual price 158 therefor than the actual price charged to any other motor vehicle 159 dealer for the same model vehicle similarly equipped or to utilize 160 any device, including but not limited to, sales promotion plans or programs which result in such lesser actual price. The provisions 161 162 of this subsection shall not apply so long as a manufacturer, 163 distributor or wholesaler, or any agent thereof, offers to sell or 164 sells new motor vehicles to all motor vehicle dealers at the same 165 price. This subsection shall not be construed to prevent the

166 offering of volume discounts if such discounts are equally 167 available to all franchised dealers in this state.

The provisions of this subsection shall not apply to sales to a motor vehicle dealer of any motor vehicle ultimately sold, donated or used by said dealer in a driver education program, or to sales to a motor vehicle dealer for resale to any unit of government, federal, state or local.

6. To offer to sell or to sell any new motor vehicle to any person, except a wholesaler or distributor, at a lower actual price therefor than the actual price offered and charged to a motor vehicle dealer for the same model vehicle similarly equipped or to utilize any device which results in such lesser actual price.

7. To offer to sell or to sell parts and/or 179 180 accessories to any new motor vehicle dealer for use in his own business for the purpose of repairing or replacing the same or a 181 182 comparable part or accessory, at a lower actual price therefor 183 than the actual price charged to any other new motor vehicle dealer for similar parts and/or accessories for use in his own 184 185 business. However, it is recognized that certain motor vehicle 186 dealers operate and serve as wholesalers of parts and accessories 187 to retail outlets, and nothing herein contained shall be construed 188 to prevent a manufacturer, distributor or wholesaler, or any agent 189 thereof, from selling to a motor vehicle dealer who operates and 190 serves as a wholesaler of parts and accessories, such parts and accessories as may be ordered by such motor vehicle dealer for 191 192 resale to retail outlets, at a lower actual price than the actual 193 price charged a motor vehicle dealer who does not operate or serve

194 as a wholesaler of parts and accessories.

8. To prevent or attempt to prevent by contract or otherwise any motor vehicle dealer from changing the capital structure of his dealership or the means by or through which he finances the operation of his dealership, provided the dealer at all times meets any capital standards agreed to between the dealership and the manufacturer, distributor or wholesaler, provided such standards are deemed reasonable by the commission.

202 9. To prevent or attempt to prevent by contract or 203 otherwise any motor vehicle dealer or any officer, partner or 204 stockholder of any motor vehicle dealer from selling or 205 transferring any part of the interest of any of them to any other 206 person or persons or party or parties. However, no dealer, 207 officer, partner or stockholder shall have the right to sell, 208 transfer or assign the franchise or any right thereunder without 209 the consent of the manufacturer, distributor or wholesaler.

210 (2) Concerning any sale of a motor vehicle or vehicles to 211 the State of Mississippi, or to the several counties or municipalities thereof, or to any other political subdivision 212 213 thereof, no manufacturer, distributor or wholesaler shall offer 214 any discounts, refunds, or any other similar type inducements to 215 any dealer without making the same offer or offers to all other of 216 its dealers within the state. If such inducements above-mentioned are made, the manufacturer, distributor or wholesaler shall give 217 218 simultaneous notice thereof to all of its dealers within the 219 state.

(3) It is unlawful to be a broker. For the purpose of thissubsection, "broker" means a person who, for a fee, commission or

222 other valuable consideration, arranges or offers to arrange a 223 transaction involving the sale, for purposes other than resale, of 224 a new motor vehicle, and who is not:

(a) A new motor vehicle dealer or agent or employee ofsuch a dealer; or

(b) A distributor or an agent or employee of such adistributor.

However, an individual shall not be deemed to be a broker if he or she is the owner of the new or used motor vehicle which is the object of the brokering transaction.

232 (4) The offense of curbstoning shall be prosecuted as
233 provided in Section 1 of this act.

234 SECTION 3. This act shall take effect and be in force from 235 and after July 1, 2000.